

Bid Opening Date 5/11/2016		Time of Bid Opening 1:00 PM	Bid Opening Location Purchasing, Ames, IA	
Proposal Number 16386	Description ROCK SALT FOR FY 2017			
Contract Begin Date 7/1/2016	Contract Completion Date 6/30/2017	Bid Bond (\$) \$0.00	Performance Bond (Y/N) N	Liquidated Damages \$2.00
Purchasing Agent Rhonda Ruark	E-Mail Address rhonda.ruark@dot.iowa.gov	Phone 515-239-1285	Fax 515-239-1538	
Company Name			Federal Tax ID	
Street Address		City	State	Zip Code
Bidder Contact	E-Mail Address	Phone	Fax	
Supplier agrees to sell items/services at the same prices under the same terms and conditions to any other state agency, Regent or Political Subdivision upon request. Please check Yes or No. <input type="checkbox"/> YES <input type="checkbox"/> NO			Are you a Iowa Targeted Small Business? <input type="checkbox"/> YES <input type="checkbox"/> NO	

GENERAL INFORMATION

This bid proposal includes the Bid Response cover page, Schedule of Prices, Standard Terms and Conditions, Supplemental terms (if any), specifications, mailing label and all other information needed to prepare a bid response. Information in the "Bid Response" above must be typed or completed in ink, signed, and returned in a flat style envelope along with any other information required in the bid proposal prior to the bid opening date and time. Please use the furnished mailing label, or label the bid response as "Iowa Department of Transportation, proposal number & letting date" on the outside of the return envelope. Bidders may personally deliver, mail, or select a carrier that ensures timely delivery. **Faxed or e-mail bids will not be accepted.**

If required, each bid response must be accompanied by a proposal guaranty in an accepted form, in the sum indicated above. Refer to the Standard Terms and Conditions for the accepted forms in which the proposal guaranty requirement may be fulfilled. **Bids lacking a required proposal guaranty will not be considered for award.** If the intended awarded bidder fails to enter into a formal contract within fifteen (15) days after award is made for any reason on their part, the proposal guaranty may be retained by the State.

PROPOSAL STATEMENT

The entire contents of this Proposal, Addendums to the Proposal, Specifications, Supplemental Terms and Conditions, Standard Terms and Conditions, and Schedule of Prices shall become part of the contract.

We promise to furnish all materials, equipment and/or services specified, in the manner and the time prescribed, at prices hereinafter set out.

We certify that we have not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition; that no attempt has been made to induce any other person or firm to submit or not to submit a bid; that this bid has been independently arrived at without collusion with any other bidder, competitor, or potential competitor; and that this bid has not been knowingly disclosed prior to the opening of bids to any other bidder or competitor.

We certify that all materials, equipment and/or services proposed meet or exceed the specifications and will be supplied in accordance with the entire contents of this proposal.

We promise to complete the contract within the contract period, or pay any liquidated damages, if stipulated, for each calendar day as set forth in the bid documents.

Signed: _____

Date: _____



Iowa Department of Transportation Standard Terms and Conditions

For

Submission of Quotations, Bids or Proposals

-FORMAL-

Formal is the procurement process required by Iowa law when the estimated, aggregate amount of the purchase equals or exceeds \$50,000.

The entire contents of this solicitation shall become a part of a contract or purchase order. In case of a discrepancy between the contents of the solicitation documents, the following items listed by descending order shall prevail:

- Addendums to the solicitation
- Solicitation
 - Schedule of Prices
 - Specifications
 - Plans and Drawings
- Supplemental Terms and Conditions
- Standard Terms and Conditions

(Example - if a statement in the specifications contradicts a statement in the Standard Terms and Conditions, the statement in the specifications shall apply)

Preparation of Solicitation or Bid Response: All responses must clearly address all aspects of the solicitation. Responses must be typed or completed in ink and submitted on the forms supplied by the Iowa DOT.

Responses must be signed and received prior to the opening date and time indicated on the Solicitation Response page or other specified areas throughout the solicitation document. The Responder's signed Response shall become the official Response to be considered for award.

No email, fax or web link bid Responses will be accepted. Responses must be signed, sealed and delivered in person or by a mail courier that ensures timely delivery.

A. Solicitation

1. **Opening:** The openings of responses are made public and conducted at the Iowa DOT, Ames complex unless otherwise specified. Responses received after the time of the opening will be returned unopened and considered non-compliant.
2. **Communications:** Questions concerning this solicitation should be directed to the purchasing agent listed on the Solicitation Response page. Inquiries can be written, phoned, or faxed. In all cases, written communication will take precedence over verbal communication.
3. **Bid Bond:** If required, the Solicitation Response page will indicate the fixed percent of the bid security based on the amount of the Bidder's bid. A Bid Bond can be supplied in one of the following ways: **(1)** Certified check or credit union certified share draft, cashier's check, or bank draft, drawn on a solvent bank or credit union. Certified checks and certified share drafts shall be drawn and endorsed in the amount indicated. Checks or drafts shall be made payable either to the Iowa Department of Transportation (Iowa DOT) or to the bidder. If payable to the bidder, the check or draft shall be endorsed without qualifications to the Iowa DOT by the bidder or an authorized agent. **(2)** An insurance or surety company may be retained to provide a bond in fulfillment of the Bid Bond requirement. A properly completed and signed copy of the Bid Bond (*Form 131084*) must accompany the bid. **The Iowa DOT's Bid Bond form must be used; no other forms or formats will be accepted.**

4. **Pricing and Discount:** Unit prices shown in the response shall be quoted as the price per unit (e.g., gal., case, each, etc.) as requested in the solicitation. If there is a discrepancy between the unit bid prices, extended price, or total amount of response, the unit prices shall prevail. Unless otherwise indicated, prices shall be firm for the duration of the contract or purchase order. Discounts for early payment are allowed, but not considered in award of the contract.
5. **Acceptance/Rejection:** The Iowa DOT reserves the right to accept or reject any or all responses and to waive irregularities or technicalities, provided such waiver does not substantially change the offer or provide a competitive advantage to any supplier(s) or provider. The Iowa DOT also reserves the right to accept that response which is deemed to be in the best interests of the state. Any unauthorized changes, additions, or conditional response including any ties to another response or any reservations about accepting an award or entering into a contract, may result in rejection of the response. Responses must remain available for award for thirty (30) days from opening date and time.
6. **Results & Disclosure:** Tabulation results will be posted on the Iowa DOT website at www.iowadot.gov/purchasing under the *Bid Award* link referencing the proposal number with an award recommendation indicated. At the conclusion of the selection process, the contents of all received responses will be placed in the public domain and be open to inspection by interested parties, according to state law. Trade secrets or proprietary information that are recognized as such and are protected by law may be withheld if clearly identified as such in the response.
7. **Quality of Goods:** All material shall be new and of first quality. Items which are used, demonstrators, refurbished, obsolete, seconds, or which have been discontinued are unacceptable without prior written approval by the Iowa DOT.
8. **Recycled Content:** The Iowa Code encourages purchase of products and materials with recycled content, including but not limited to paper products, oils, plastic products, compost materials, aggregate, solvents, and rubber products. Recycled items or alternatives must be noted in the Solicitation Response, if known.
9. **Shipping Terms:** Deliveries shall be F.O.B. Destination unless otherwise specified. All deliveries shall be accompanied by a packing slip indicating the Supplier, quantities shipped, and the purchase order number(s). All delivery charges shall be included in the response price and paid by the Supplier. No collect C.O.D. deliveries shall be accepted. When entering into a contract, the Supplier shall notify the freight company that all freight and delivery charges are to be prepaid by the Supplier. Goods delivered to the Iowa DOT Distribution Center at 800 Lincoln Way, Ames, IA shall be received between the hours of 7:00 a.m. and 3:00 p.m. on any day except Saturday, Sunday, or a holiday. For deliveries to other Iowa DOT locations, the Supplier may contact the destination location for available times to deliver as not all Iowa DOT locations have the same business hours. The Iowa DOT will not be liable for any freight claims or unpaid freight bills arising from contract or purchase order issues.

B. Award

The binding agreement (award) may be issued in the form a purchase order or contract or both depending on the requirements and complexity of the agreement.

1. **Method of Award:** Award shall be made to the responsible, responsive Responder whose Quotation, Bid or Proposal meets the requirements of the solicitation and is the most advantageous to the Iowa DOT. An Iowa company or individual will be given preference over an out-of-state company or individual when responses are equal in all aspects and are tied in price. By virtue of statutory authority preference will be given to products and provisions grown and coal produced within the State of Iowa.
2. **Award Protests:** Protests of award recommendations are to be addressed to the Director of Purchasing, and shall be made in accordance with paragraph 761--20.4(6)"e" of the Iowa Administrative Code.
3. **Contracts:** Successful contractor(s) may be sent either a formal Contract, Notification of Award or Purchase Order as confirmation of acceptance and award. Any of these binding agreements shall be for the term stated in the solicitation or on a purchase order and may be renewed for additional period(s) under the same terms and conditions upon mutual agreement as defined. The successful responder may not assign a contract to another party without written authorization from the Iowa DOT Purchasing Section. The Iowa DOT may offer a contract extension to the Contractor when a scheduled target date cannot be met.

4. **Consumer Price Index (CPI-U):** A CPI may be allowed as specified in the terms of the solicitation and at the discretion of the Iowa DOT based on currently posted CPI-U, US City Average, All Items – non seasonally adjusted unless otherwise specified. This applies each of any subsequent renewals, extensions, amendments issued under the contract for the duration of the contract.
5. **Payment Terms:** The Iowa DOT typically pays properly submitted invoices within thirty (30) days of receipt, providing goods and/or services have been successfully delivered, installed or inspected (if required), and accepted. Invoices presented for payment must be only for quantities received by the Iowa DOT and must reference the purchase order number or contract number to be submitted for processing.
6. **Default (Supplier):** Failure of the Supplier to adhere to specified delivery schedules or to promptly replace rejected materials shall render the Supplier liable for all costs in excess of the bid price when alternate procurement is necessary. This shall not be the exclusive remedy and the Iowa DOT reserves the right to pursue other remedies available to it by law or under the terms of the binding agreement.
7. **Default (Contractor):** Failure of a Contractor other than a Supplier to meet any specified project completion deadline shall render the Contractor liable for all costs incurred by the Iowa DOT that were: a) necessary to meet said deadline; or b) necessary to complete said project after said deadline. This shall not be the exclusive remedy and the Iowa DOT reserves the right to pursue other remedies available to it by law or under the terms of the agreement.

C. General

1. **Administrative Rules:** For additional details on the rules governing the actions of the Iowa DOT Purchasing Section, refer to 761 IAC, Chapter 20, Iowa Administrative Code, entitled “Procurement of Equipment, Materials, Supplies and Services”.
2. **Affirmative Action:** The Contractor (and also subcontractor, vendor, service provider or supplier) is prohibited from engaging in discriminatory employment practices forbidden by federal and state law, executive orders and rules of the Iowa Department of Management, pertaining to equal employment opportunity and affirmative action. Contractor may be required to have on file a copy of their affirmative action program, containing goal and time specifications. Contractors doing business with Iowa in excess of \$5,000 annually and employing 50 or more full time employees may be required to file with the Iowa Department of Management a copy of their affirmative action plan. Failure to fulfill these non-discrimination requirements may cause the contract to be canceled and the contractor declared ineligible for future state contracts or subject to other sanctions as provided by law or rule.
3. **Applicable Law:** The contract shall be governed under the laws of the State of Iowa. The contractor shall at all times comply with and observe all federal and state laws, local laws, ordinances, and regulations which are in effect during the period of a contract and which in any manner affect the work or its conduct. Any legal action relating to a contract shall only be commenced in the Story County, Iowa, District Court or the United States District Court for the Southern District of Iowa.
4. **Conflict of Interest:** No state or county official or employee, elective or appointive shall be directly or indirectly interested in any contract issued by the Iowa DOT, see Code of Iowa 314.2.
5. **Debarment and Vendor Suspension:** By submitting a response, the contractor is certifying that it and its principals and/or subcontractors are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by the State of Iowa or any Federal department or agency.
6. **Equal Opportunity:** Responders to the solicitation must be an “Equal Opportunity Employer” as defined in the Civil Rights Act of 1964 and in Iowa Executive Order Number Thirty-four.
7. **Indemnification-Goods:** To the extent the goods are not manufactured in accordance with Iowa DOT’s designs, Supplier shall defend, indemnify and hold harmless Iowa DOT, its assignees, and other users of the goods from and against any claim of infringement of any letters patent, trade names, trademarks, copyright or trade secrets by reason of sale or use of any articles purchased. Iowa DOT shall promptly notify Supplier of any such claim.
8. **Infringement:** Goods shall be delivered free of the rightful claim of any third party by way of infringement. Contractor shall indemnify and save harmless the State of Iowa and the Iowa DOT against all claims for infringement of, and/or royalties claimed under, patents or copyrights on materials and equipment furnished under this bid.

9. **Iowa Open Records Law:** All Solicitation Responses are subject to terms and provisions of Iowa Code Chapter 22 Examination of Public Records (Open Records), specifically 22.7- Confidential Records.
10. **Records Audit:** The contractor agrees that the Auditor of the State of Iowa or any authorized representative of the state, and where federal funds are involved, the Comptroller General of the U.S. Government, shall have access to and the right to examine, audit, excerpt, and transcribe any directly pertinent books, documents, papers, and records of the contractor relating to orders, invoices, or payments of a contract or purchase order.
11. **Targeted Small Businesses:** The Iowa DOT seeks to provide opportunities for women and/or minority small business enterprises. To apply for certification as an Iowa Targeted Small Business, contact the Iowa Department of Inspection and Appeals (515-281-5796). Contractors shall take documented steps to encourage participation from Targeted Small Businesses for the purpose of subcontracting and supplying of goods or services or both.
12. **Taxes:** Prices quoted shall not include state or federal taxes from which the state is exempt. Exemption certificates will be furnished upon request.
13. **Termination:**
 - **Termination Due to Lack of Funds or Change in Law**

The Iowa DOT shall have the right to terminate this Contract without penalty by giving thirty (30) days written notice to the vendor as a result of any of the following:

 - Adequate funds are not appropriated or granted to allow the Iowa DOT to operate as required and to fulfill its obligations under contract.
 - Funds are de-appropriated or not allocated or if funds needed by the Iowa DOT, at the Iowa DOT's sole discretion, are insufficient for any reason.
 - The Iowa DOT's authorization to operate is withdrawn or there is a material alteration in the programs administered by the Iowa DOT.
 - The Iowa DOT's duties are substantially modified.

Following a 30 day written notice, the Iowa DOT may terminate a binding agreement in whole or in part without the payment of any penalty or incurring any further obligation to the Responder. Following termination upon notice, the Responder shall be entitled to compensation upon submission of invoices and proper proof of claim for goods and services under contract up to and including the date of termination.



Schedule Of Prices

Number	16386
Date Required	05/11/2016 1:00 PM

Title ROCK SALT FOR FY 2017

Vendor

Delivery Location

PA Name Rhonda J Ruark

Shipping Terms FOB Destination/Freight Prepaid

Phone 515-239-1285

E-Mail rhonda.ruark@dot.iowa.gov

Description Liquidated Damages amount listed on proposal cover page refers to late charges assessed at \$2.00 per ton for each day late. See Supplemental Terms and Conditions for full details.

Attachment B listing maximum tons and anti-caking treatment to be submitted with bid proposal.

Product Availability Days: _____

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
1 GARAGE COMBINATIONS TIPTON/STANWOOD						
1.1	2,000	TON	ROCK SALT - TIPTON Delivery Location: TIPTON, IA 52772 Stock #: 019-000350			
Comments:						
1.2	400	TON	ROCK SALT - STANWOOD Delivery Location: STANWOOD, IA 52772 Stock #: 019-000350			
Comments:						
2 GARAGE COMBINATIONS DEWITT/CLINTON						
2.1	2,000	TON	ROCK SALT - DEWITT THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: DEWITT, IA 52742 Stock #: 019-000350			
Comments:						
2.2	500	TON	ROCK SALT - CLINTON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: CLINTON, IA 52732 Stock #: 019-000350			
Comments:						
3 GARAGE COMBINATIONS CRESCO/DECORAH						
3.1	400	TON	ROCK SALT CRESCO DELIVER TO: 24161 State Hwy 9 Cresco, IA 52136 Stock #: 019-000350			
Comments:						
3.2	2,000	TON	ROCK SALT DECORAH Delivery Location: DECORAH, IA 52101 Stock #: 019-000350			
Comments:						
4 GARAGE COMBINATIONS MUSCATINE/WAPELLO						
4.1	1,600	TON	ROCK SALT MUSCATINE Delivery Location: MUSCATINE, IA 52761 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
4.2	600	TON	ROCK SALT WAPELLO Delivery Location: WAPELLO, IA 52653 Stock #: 019-000350			
Comments:						
5	GARAGE COMBINATIONS SIDNEY/PERCIVAL					
5.1	1,000	TON	ROCK SALT - SIDNEY Delivery Location: SIDNEY, IA 51652 Stock #: 019-000350			
Comments:						
5.2	300	TON	ROCK SALT - PERCIVAL Delivery Location: PERCIVAL, IA 51648 Stock #: 019-000350			
Comments:						
6	GARAGE COMBINATIONS SIOUX CITY LEEDS/MOVILLE					
6.1	1,200	TON	ROCK SALT- SIOUX CITY LEEDS Delivery Location: SIOUX CITY, IA 51108 Stock #: 019-000350			
Comments:						
6.2	200	TON	ROCK SALT - MOVILLE Delivery Location: MOVILLE, IA 51039 Stock #: 019-000350			
Comments:						
7	INDIVIDUAL DOT GARAGES					
7.1	3,500	TON	ROCK SALT- AMES Delivery Location: AMES, IA 50010 Stock #: 019-000350			
Comments:						
7.2	1,800	TON	ROCK SALT- MARSHALLTOWN Delivery Location: MARSHALLTOWN, IA 50158 Stock #: 019-000350			
Comments:						
7.3	1,800	TON	ROCK SALT- TAMA Delivery Location: TAMA, IA 52339 Stock #: 019-000350			
Comments:						
7.4	1,200	TON	ROCK SALT- GRUNDY CENTER Delivery Location: GRUNDY CENTER, IA 50638 Stock #: 019-000350			
Comments:						
7.5	1,400	TON	ROCK SALT- IOWA FALLS Delivery Location: IOWA FALLS, IA 50126 Stock #: 019-000350			
Comments:						
7.6	2,000	TON	ROCK SALT- WILLIAMS Delivery Location: WILLIAMS, IA 50271 Stock #: 019-000350			
Comments:						
7.7	1,300	TON	ROCK SALT- FORT DODGE Delivery Location: FORT DODGE, IA 50501 Stock #: 019-000350			
Comments:						
7.8	600	TON	ROCK SALT- GOWRIE Delivery Location: GOWRIE, IA 50543 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
7.9	1,100	TON	ROCK SALT- JEFFERSON Delivery Location: JEFFERSON, IA 50129 Stock #: 019-000350			
Comments:						
7.10	1,200	TON	ROCK SALT - BOONE Delivery Location: BOONE, IA 50036 Stock #: 019-000350			
Comments:						
7.11	1,500	TON	ROCK SALT - MALCOM Delivery Location: MALCOM, IA 50157 Stock #: 019-000350			
Comments:						
7.12	1,300	TON	ROCK SALT- GRINNELL Delivery Location: GRINNELL, IA 50112 Stock #: 019-000350			
Comments:						
7.13	2,200	TON	ROCK SALT - NEWTON Delivery Location: NEWTON, IA 50208 Stock #: 019-000350			
Comments:						
7.14	1,700	TON	ROCK SALT- ALTOONA Delivery Location: ALTOONA, IA 50009 Stock #: 019-000350			
Comments:						
7.15	7,500	TON	ROCK SALT - DES MOINES NORTH Delivery Location: DES MOINES, IA 50313 Stock #: 019-000350			
Comments:						
7.16	4,000	TON	ROCK SALT - GRIMES Delivery Location: GRIMES, IA, IA 50111 Stock #: 019-000350			
Comments:						
7.17	2,000	TON	ROCK SALT - CARLISLE Delivery Location: CARLISLE, IA 50047 Stock #: 019-000350			
Comments:						
7.18	1,500	TON	ROCK SALT - MASON CITY DELIVER TO: 480 43 rd ST SW, Mason City, Iowa 50401 Delivery Location: MASON CITY, IA 50401 Stock #: 019-000350			
Comments:						
7.19	3,000	TON	ROCK SALT - CHARLES CITY Delivery Location: CHARLES CITY, IA 50616 Stock #: 019-000350			
Comments:						
7.20	1,200	TON	ROCK SALT - LATIMER Delivery Location: LATIMER, IA 50452 Stock #: 019-000350			
Comments:						
7.21	900	TON	ROCK SALT - GARNER Delivery Location: GARNER, IA 50438 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
7.22	700	TON	ROCK SALT - ALGONA US 169 S. 2107 100TH AVE, ALGONA 50511 Delivery Location: ALGONA, IA 50511 Stock #: 019-000350			
Comments:						
7.23	700	TON	ROCK SALT - SWEA CITY Delivery Location: SWEA CITY, IA 50590 Stock #: 019-000350			
Comments:						
7.24	700	TON	ROCK SALT - OSAGE Delivery Location: OSAGE, IA 50461 Stock #: 019-000350			
Comments:						
7.25	1,400	TON	ROCK SALT - HANLONTOWN Delivery Location: HANLONTOWN, IA 50444 Stock #: 019-000350			
Comments:						
7.26	900	TON	ROCK SALT - CLARION Delivery Location: CLARION, IA 50525 Stock #: 019-000350			
Comments:						
7.27	1,800	TON	ROCK SALT - WAUKON Delivery Location: WAUKON, IA 52172 Stock #: 019-000350			
Comments:						
7.28	5,200	TON	ROCK SALT - WATERLOO Delivery Location: WATERLOO, IA 50704 Stock #: 019-000350			
Comments:						
7.29	1,800	TON	ROCK SALT - WAVERLY Delivery Location: WAVERLY, IA 50677 Stock #: 019-000350			
Comments:						
7.30	900	TON	ROCK SALT - ALLISON Delivery Location: ALLISON, IA 50602 Stock #: 019-000350			
Comments:						
7.31	1,400	TON	ROCK SALT - NEW HAMPTON Delivery Location: NEW HAMPTON, IA 50659 Stock #: 019-000350			
Comments:						
7.32	1,200	TON	ROCK SALT - ELKADER Delivery Location: ELKADER, IA 52043 Stock #: 019-000350			
Comments:						
7.33	1,300	TON	ROCK SALT - WEST UNION Delivery Location: WEST UNION, IA 52175 Stock #: 019-000350			
Comments:						
7.34	1,200	TON	ROCK SALT - SIOUX CITY-HAMILTON Delivery Location: SIOUX CITY, IA 51108 Stock #: 019-000350			
Comments:						
7.35	600	TON	ROCK SALT - CORRECTIONVILLE Delivery Location: CORRECTIONVILLE, IA 51016 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
7.36	1,000	TON	ROCK SALT - SAC CITY Delivery Location: SAC CITY, IA 50583 Stock #: 019-000350			
Comments:						
7.37	800	TON	ROCK SALT - ROCKWELL CITY Delivery Location: ROCKWELL CITY, IA 50579 Stock #: 019-000350			
Comments:						
7.38	1,000	TON	ROCK SALT - SLOAN Delivery Location: SLOAN, IA 51055 Stock #: 019-000350			
Comments:						
7.39	450	TON	ROCK SALT- IDA GROVE Delivery Location: IDA GROVE, IA 51445 Stock #: 019-000350			
Comments:						
7.40	1,000	TON	ROCK SALT - ONAWA Delivery Location: ONAWA, IA 51040 Stock #: 019-000350			
Comments:						
7.41	450	TON	ROCK SALT - SOLDIER Delivery Location: SOLDIER, IA 51572 Stock #: 019-000350			
Comments:						
7.42	1,025	TON	ROCK SALT - DENISON Delivery Location: DENISON, IA 51442 Stock #: 019-000350			
Comments:						
7.43	800	TON	ROCK SALT - CARROLL Delivery Location: CARROLL, IA 51401 Stock #: 019-000350			
Comments:						
7.44	300	TON	ROCK SALT - AKRON Delivery Location: AKRON, IA 51001 Stock #: 019-000350			
Comments:						
7.45	900	TON	ROCK SALT - LE MARS Delivery Location: LEMARS, IA 51031 Stock #: 019-000350			
Comments:						
7.46	725	TON	ROCK SALT - CHEROKEE Delivery Location: CHEROKEE, IA 51012 Stock #: 019-000350			
Comments:						
7.47	825	TON	ROCK SALT - STORM LAKE Delivery Location: STORM LAKE, IA 50588 Stock #: 019-000350			
Comments:						
7.48	450	TON	ROCK SALT - ROCK VALLEY Delivery Location: ROCK VALLEY, IA 51247 Stock #: 019-000350			
Comments:						
7.49	725	TON	ROCK SALT - ROCK RAPIDS Delivery Location: ROCK RAPIDS, IA 51246 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
7.50	800	TON	ROCK SALT - ALTON Delivery Location: ALTON, IA 51003 Stock #: 019-000350			
Comments:						
7.51	1,400	TON	ROCK SALT - ASHTON Delivery Location: ASHTON, IA 51232 Stock #: 019-000350			
Comments:						
7.52	800	TON	ROCK SALT - SPENCER Delivery Location: SPENCER, IA 51301 Stock #: 019-000350			
Comments:						
7.53	1,000	TON	ROCK SALT - POCAHONTAS Delivery Location: POCAHONTAS, IA 50574 Stock #: 019-000350			
Comments:						
7.54	700	TON	ROCK SALT - EMMETSBURG Delivery Location: EMMETSBURG, IA 50536 Stock #: 019-000350			
Comments:						
7.55	1,200	TON	ROCK SALT - SPIRIT LAKE Delivery Location: SPIRIT LAKE, IA 51360 Stock #: 019-000350			
Comments:						
7.56	2,500	TON	ROCK SALT - ADAIR Delivery Location: ADAIR, IA 50002 Stock #: 019-000350			
Comments:						
7.57	1,800	TON	ROCK SALT - ATLANTIC Delivery Location: ATLANTIC, IA 50022 Stock #: 019-000350			
Comments:						
7.58	600	TON	ROCK SALT - CORNING Delivery Location: CORNING, IA 50841 Stock #: 019-000350			
Comments:						
7.59	700	TON	ROCK SALT - CRESTON Delivery Location: CRESTON, IA 50801 Stock #: 019-000350			
Comments:						
7.60	2,500	TON	ROCK SALT - DESOTO Delivery Location: ADEL, IA 50003 Stock #: 019-000350			
Comments:						
7.61	1,200	TON	ROCK SALT - GREENFIELD Delivery Location: GREENFIELD, IA 50849 Stock #: 019-000350			
Comments:						
7.62	800	TON	ROCK SALT - MOUNT AYR Delivery Location: MOUNT AYR, IA 50854 Stock #: 019-000350			
Comments:						
7.63	1,200	TON	ROCK SALT - PERRY Delivery Location: PERRY, IA 50220 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
7.64	600	TON	ROCK SALT - RED OAK Delivery Location: RED OAK, IA 51566 Stock #: 019-000350			
Comments:						
7.65	2,600	TON	ROCK SALT - AVOCA Delivery Location: AVOCA, IA 51521 Stock #: 019-000350			
Comments:						
7.66	2,000	TON	ROCK SALT - COUNCIL BLUFFS NORTH Delivery Location: COUNCIL BLUFFS, IA 51502 Stock #: 019-000350			
Comments:						
7.67	1,500	TON	ROCK SALT - COUNCIL BLUFFS SOUTH Delivery Location: COUNCIL BLUFFS, IA 51502 Stock #: 019-000350			
Comments:						
7.68	1,500	TON	ROCK SALT - NEOLA Delivery Location: NEOLA, IA 51559 Stock #: 019-000350			
Comments:						
7.69	800	TON	ROCK SALT - OAKLAND Delivery Location: OAKLAND, IA 51560 Stock #: 019-000350			
Comments:						
7.70	1,500	TON	ROCK SALT - PACIFIC JUNCTION Delivery Location: PACIFIC JUNCTION, IA 51561 Stock #: 019-000350			
Comments:						
7.71	1,800	TON	ROCK SALT - MO. VALLEY Delivery Location: MISSOURI VALLEY, IA 51555 Stock #: 019-000350			
Comments:						
7.72	600	TON	ROCK SALT - CENTERVILLE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: CENTERVILLE, IA 52544 Stock #: 019-000350			
Comments:						
7.73	2,100	TON	ROCK SALT - OSCEOLA Delivery Location: OSCEOLA, IA 50213 Stock #: 019-000350			
Comments:						
7.74	900	TON	ROCK SALT - CHARITON Delivery Location: CHARITON, IA 50049 Stock #: 019-000350			
Comments:						
7.75	1,600	TON	ROCK SALT - OSKALOOSA THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: OSKALOOSA, IA 52577 Stock #: 019-000350			
Comments:						
7.76	1,300	TON	ROCK SALT - KNOXVILLE Delivery Location: KNOXVILLE, IA 50138 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
7.77	800	TON	ROCK SALT - ALBIA Delivery Location: ALBIA, IA 52531 Stock #: 019-000350			
Comments:						
7.78	1,600	TON	ROCK SALT - OTTUMWA Delivery Location: OTTUMWA, IA 52501 Stock #: 019-000350			
Comments:						
7.79	2,000	TON	ROCK SALT - MARTENSDALE Delivery Location: MARTENSDALE, IA 50160 Stock #: 019-000350			
Comments:						
7.80	600	TON	ROCK SALT - BLOOMFIELD Delivery Location: BLOOMFIELD, IA 52537 Stock #: 019-000350			
Comments:						
7.81	1,300	TON	ROCK SALT - BURLINGTON Delivery Location: WEST BURLINGTON, IA 52655 Stock #: 019-000350			
Comments:						
7.82	1,200	TON	ROCK SALT - FAIRFIELD Delivery Location: FAIRFIELD, IA 52556 Stock #: 019-000350			
Comments:						
7.83	1,400	TON	ROCK SALT - MOUNT PLEASANT Delivery Location: MOUNT PLEASANT, IA 52641 Stock #: 019-000350			
Comments:						
7.84	1,200	TON	ROCK SALT - SIGOURNEY Delivery Location: SIGOURNEY, IA 52591 Stock #: 019-000350			
Comments:						
7.85	1,500	TON	ROCK SALT - DONNELLSON Delivery Location: DONNELLSON, IA 52625 Stock #: 019-000350			
Comments:						
7.86	1,800	TON	ROCK SALT - WASHINGTON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: WASHINGTON, IA 52353 Stock #: 019-000350			
Comments:						
7.87	2,100	TON	ROCK SALT - URBANA THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: URBANA, IA 52345 Stock #: 019-000350			
Comments:						
7.88	1,000	TON	ROCK SALT - NEWHALL THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: WATKINS, IA 52354 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
7.89	1,100	TON	ROCK SALT - INDEPENDENCE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: INDEPENDENCE, IA 50644 Stock #: 019-000350			
Comments:						
7.90	1,900	TON	ROCK SALT - MANCHESTER THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: MANCHESTER, IA 52057 Stock #: 019-000350			
Comments:						
7.91	2,500	TON	ROCK SALT - WILLIAMSBURG THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: WILLIAMSBURG, IA 52361 Stock #: 019-000350			
Comments:						
7.92	3,500	TON	ROCK SALT - CORALVILLE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: CORALVILLE, IA 52241 Stock #: 019-000350			
Comments:						
7.93	2,500	TON	ROCK SALT - CEDAR RAPIDS THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: CEDAR RAPIDS, IA 52404 Stock #: 019-000350			
Comments:						
7.94	1,800	TON	ROCK SALT - MARION THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: MARION, IA 52302 Stock #: 019-000350			
Comments:						
7.95	3,000	TON	ROCK SALT - DUBUQUE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: DUBUQUE, IA 52003 Stock #: 019-000350			
Comments:						
7.96	1,700	TON	ROCK SALT - DYERSVILLE Delivery Location: DYERSVILLE, IA 52040 Stock #: 019-000350			
Comments:						
7.97	1,000	TON	ROCK SALT - MAQUOKETA THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: MAQUOKETA, IA 52060 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
7.98	400	TON	ROCK SALT - SABULA THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: SABULA, IA 52070 Stock #: 019-000350			
Comments:						
7.99	1,500	TON	ROCK SALT - ANAMOSA THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: ANAMOSA, IA 52205 Stock #: 019-000350			
Comments:						
7.100	4,500	TON	ROCK SALT- DAVENPORT THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. Delivery Location: DAVENPORT, IA 52809 Stock #: 019-000350			
Comments:						
8	OPTION 2- AWARD BY DOT DISTRICTS PRICE SHALL BE THE AVERAGE COST PER TON OF THE TOTAL OF ALL DESTINATION PRICES COMBINED IN THE DISTRICT.					
8.1	36,100	TON	DISTRICT 1 MARSHALTOWN, TAMA, GRUNDY CENTER, IOWA FALLS, WILLIAMS FORT DODGE, GOWRIE, JEFFERSON, BOONE, MALCOM, GRINNELL, NEWTON, DES MOINES (NORTH), GRIMES, CARLISLE, AMES, ALTOONA Stock #: 019-000350			
Comments:						
8.2	27,000	TON	DISTRICT 2 NEW HAMPTON, ELKADER, WEST UNION, DECORAH, CHARLES CITY, MASON CITY, LATIMER, GARNER, ALGONA, SWEA CITY, OSAGE, HANLONTOWN, CLARION, WAUKON, WATERLOO, WAVERLY, ALLISON, Stock #: 019-000350			
Comments:						
8.3	19,550	TON	DISTRICT 3 SAC CITY, SIOUX CITY-HAMILTON, SIOUX CITY-LEEDS, CORRECTIONVILLE, ROCKWELL CITY, SLOAN, IDA GROVE, ONAWA, SOLDIER, DENISON, CARROLL, MOVILLE, AKRON, LEMARS, CHEROKEE, STORM LAKE, ROCK VALLEY, ROCK RAPIDS, ALTON, ASHTON, SPENCER, POCAHONTAS, EMMETSBURG, SPIRIT LAKE Stock #: 019-000350			
Comments:						
8.4	24,900	TON	DISTRICT 4 ADAIR, ATLANTIC, CORNING, CRESTON, DESOTO GREENFIELD, MT. AYR, PERRY, RED OAK, AVOCA, COUNCIL BLUFFS-N, COUNCIL BLUFFS-S, NEOLA, OAKLAND, PACIFIC JUNCTION, SIDNEY, MISSOURI VALLEY, PERCIVAL Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
8.5	22,100	TON	DISTRICT 5 CENTERVILLE, OSCEOLA, CHARITON, OSKALOOSA, KNOXVILLE, ALBIA OTTUMWA, MARTENSDALE, BLOOMFIELD, BURLINGTON, WAPELLO, MT.PLEASANT FAIRFIELD, SIGOURNEY, DONNELSON, MUSCATINE, WASHINGTON, US65 Stock #: 019-000350			
Comments:						
8.6	33,400	TON	DISTRICT 6 CLINTON, MAQUOKETA, SABULA, ANAMOSA, DAVENPORT STANWOOD, URBANA, NEWHALL, INDEPENDENCE, MANCHESTER, WILLIAMSBURG, CEDAR RAPIDS, MARION, TIPTON, DEWITT, DUBUQUE, DYERSVILLE, CORALVILLE Stock #: 019-000350			
Comments:						
9	POLITICAL SUBDIVISIONS - CITY					
9.1	300	TON	ROCK SALT- ALBIA DELIVER TO: 412 NORTH D ST., ALBIA, IA 52531 Stock #: 019-000350			
Comments:						
9.2	400	TON	ROCK SALT - ALTOONA DELIVER TO: 1108 8TH ST. SW, ALTOONA, IA 50009 Stock #: 019-000350			
Comments:						
9.3	3,000	TON	ROCK SALT-BETTENDORF DELIVER TO: 4403 DEVILS GLEN ROAD, 52722 Stock #: 019-000350			
Comments:						
9.4	250	TON	ROCK SALT - BLOOMFIELD THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVERY 802 WEST CHESTNUT, BLOOMFIELD, IA 52537 Stock #: 019-000350			
Comments:						
9.5	700	TON	ROCK SALT - BURLINGTON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVERY: 3510 DIVISION STREET, BURLINGTON, IA 52601 Stock #: 019-000350			
Comments:						
9.6	250	TON	ROCK SALT - CARROLL DELIVER TO: 403 E. THIRD ST., CARROLL, IA 51401 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
9.7	50	TON	ROCK SALT - CARSON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 121 N. RODEO DR., CARSON, IA 51525 Stock #: 019-000350			
Comments:						
9.8	2,000	TON	ROCK SALT - CEDAR FALLS DELIVERY: 2200 TECHNOLOGY PARKWAY, CEDAR FALLS, IA 50613 Stock #: 019-000350			
Comments:						
9.9	12,000	TON	ROCK SALT - CEDAR RAPIDS DELIVER TO: 500 15TH AVE. SW, CEDAR RAPIDS, IA 52406 Stock #: 019-000350			
Comments:						
9.10	300	TON	ROCK SALT - CENTERVILLE DELIVER TO: 604 N. 8TH ST., CENTERVILLE, IA 52544 Stock #: 019-000350			
Comments:						
9.11	250	TON	ROCK SALT - CHARITON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 400 BLOCK OF S. 1ST ST, CHARITON, IA 50049 Stock #: 019-000350			
Comments:						
9.12	150	TON	ROCK SALT- CLARINDA DELIVER TO: 692 EAST LAPERLA DRIVE, CLARINDA, IA 51632 Stock #: 019-000350			
Comments:						
9.13	80	TON	ROCK SALT - CLARION THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 830 4TH ST. SW, CLARION, IA 50525 Stock #: 019-000350			
Comments:						
9.14	200	TON	ROCK SALT - CLEAR LAKE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1419 2ND AVE. S., CLEAR LAKE, IA 50428 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
9.15	700	TON	ROCK SALT - CORALVILLE DELIVER TO: 750 CAMP CARDINAL BLVD., CORALVILLE, IA 52241 Stock #: 019-000350			
Comments:						
9.16	75	TON	ROCK SALT - CRESCO DELIVER TO: 102 4TH ST. SW, CRESCO, IA 52136 Stock #: 019-000350			
Comments:						
9.17	75	TON	ROCK SALT - CRESTON DELIVER TO: 1100 EAST MILLS, CRESTON, IA 50801 Stock #: 019-000350			
Comments:						
9.18	75	TON	ROCK SALT - DALLAS CENTER DELIVER TO: 607 WALNUT ST, DALLAS CENTER, IA 50063 Stock #: 019-000350			
Comments:						
9.19	25	TON	ROCK SALT-DANVILLE DELIVER TO: 204 EAST KELLAR DRIVE, DANVILLE, IA 52623 Stock #: 019-000350			
Comments:						
9.20	500	TON	ROCK SALT - DECORAH THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 108 RAILROAD AVE., DECORAH, IA 52101 Stock #: 019-000350			
Comments:						
9.21	350	TON	ROCK SALT - DEWITT THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1011 1ST AVE., DEWITT, IA 52742 Stock #: 019-000350			
Comments:						
9.22	25	TON	ROCK SALT - DURANT THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 102 5TH ST., DURANT, IA 52747 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
9.23	450	TON	ROCK SALT - DYERSVILLE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 2ND ST NE & BELTLINE ROAD, DYERSVILLE, IA 52040 Stock #: 019-000350			
Comments:						
9.24	50	TON	ROCK SALT - EDDYVILLE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 105 N. FRONT ST. EDDYVILLE, IA 52553 Delivery Location: EDDYVILLE, IA 52553 Stock #: 019-000350			
Comments:						
9.25	350	TON	ROCK SALT - ELDRIDGE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 105 E. LECLAIRE RD., ELDRIDGE, IA 52748 Stock #: 019-000350			
Comments:						
9.26	75	TON	ROCK SALT- ELY DELIVER TO: 1124 VISTA RD. ELY IA 52227 Stock #: 019-000350			
Comments:						
9.27	200	TON	ROCK SALT - EVANSDALE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 130 BROWN ST., EVANSDALE, IA 50707 Stock #: 019-000350			
Comments:						
9.28	50	TON	ROCK SALT - FAIRBANK DELIVER TO: 206 E. MAIN ST., FAIRBANK, IA 50629 Stock #: 019-000350			
Comments:						
9.29	75	TON	ROCK SALT - FAIRFAX THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 480 FRONT ST., FAIRFAX, IA 52228 Stock #: 019-000350			
Comments:						
9.30	250	TON	ROCK SALT - FAIRFIELD THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1002 WEST JEFFERSON AVE., FAIRFIELD, IA 52556 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
9.31	200	TON	ROCK SALT - FOREST CITY DELIVER TO: 346 N. GOLF COURSE RD., FOREST CITY, IA 50436 Stock #: 019-000350			
Comments:						
9.32	1,800	TON	ROCK SALT - FORT DODGE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 3001 8TH AVE. S., FORT DODGE, IA 50501 Stock #: 019-000350			
Comments:						
9.33	75	TON	ROCK SALT - GARNER THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1220 CROWN STREET, GARNER, IA 50438 Stock #: 019-000350			
Comments:						
9.34	25	TON	ROCK SALT - GOWRIE DELIVER TO: 1207 BEEK ST., GOWRIE, IA 50543 Stock #: 019-000350			
Comments:						
9.35	25	TON	ROCK SALT - GRAND MOUND THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. *LIVE BOTTOM IS PREFERRED* DELIVER TO: 615 CLINTON ST., GRAND MOUND, IA 52751 Stock #: 019-000350			
Comments:						
9.36	125	TON	ROCK SALT - GRANGER THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1906 MAIN ST., GRANGER, IA 50109 Stock #: 019-000350			
Comments:						
9.37	800	TON	ROCK SALT - GRINNELL DELIVER TO: 1411 1ST AVE., GRINNELL, 50112 Stock #: 019-000350			
Comments:						
9.38	75	TON	ROCK SALT - HAMPTON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. *WALKING FLOOR TRUCK IF POSSIBLE* DELIVER TO: 209 4TH AVE. SW, HAMPTON, IA 50441 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
9.39	300	TON	ROCK SALT - HARLAN DELIVER TO: 2510 UTILITY AVE., HARLAN, IA 51537 Stock #: 019-000350			
Comments:						
9.40	75	TON	ROCK SALT - HUMBOLDT THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1000 LEWIS ST., HUMBOLDT, IA 50548 Stock #: 019-000350			
Comments:						
9.41	2,500	TON	ROCK SALT - IOWA CITY THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 3800 NAPOLEON LANE, IOWA CITY, IA 52240 Stock #: 019-000350			
Comments:						
9.42	75	TON	ROCK SALT- JANESVILLE DELIVER TO: 227 MAIN, JANESVILLE IA 50647 Stock #: 019-000350			
Comments:						
9.43	50	TON	ROCK SALT - JEWELL THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 200 EDWARDS ST., JEWELL, IA 50130 Stock #: 019-000350			
Comments:						
9.44	100	TON	ROCK SALT - LAKE MILLS THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 400 S. 4TH AVE. WEST, LAKE MILLS, IA 50450 Stock #: 019-000350			
Comments:						
9.45	75	TON	ROCK SALT - LANSING THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 217 CENTER ST., LANSING, IA 52151 Stock #: 019-000350			
Comments:						
9.46	400	TON	ROCK SALT - LECLAIRE DELIVER TO: 1800 IOWA DR., LECLAIRE, IA 52753 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
9.47	100	TON	ROCK SALT - LISBON DELIVER TO: 426 E. MARKET ST., LISBON, IA 52253 Stock #: 019-000350			
Comments:						
9.48	600	TON	ROCK SALT - MANCHESTER THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 334 S. 2ND ST., MANCHESTER, IA 52057 Stock #: 019-000350			
Comments:						
9.49	50	TON	ROCK SALT - MANSON DELIVER TO: 830 10TH AVE., MANSON, IA 50563 Stock #: 019-000350			
Comments:						
9.50	4,000	TON	ROCK SALT - MARION DELIVER TO: 195 35TH STREET, 52302 Stock #: 019-000350			
Comments:						
9.51	1,000	TON	ROCK SALT - MASON CITY THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 725 N. MASSACHUSETTS AVE., MASON CITY, IA 50401 Stock #: 019-000350			
Comments:						
9.52	800	TON	ROCK SALT - MAQUOKETA THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 507 N. OLD HIGHWAY 61, MAQUOKETA, IA 52060 Stock #: 019-000350			
Comments:						
9.53	50	TON	ROCK SALT - MILFORD DELIVER TO: 1204 18TH STREET, 51351 Stock #: 019-000350			
Comments:						
9.54	250	TON	ROCK SALT - MT. PLEASANT THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1201 N. BROADWAY ST., OR 715 E. HENRY, MT. PLEASANT, IA 52641 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
9.55	200	TON	ROCK SALT - MT. VERNON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1040 2ND AVE. NW, MT. VERNON, IA 52314 Stock #: 019-000350			
Comments:						
9.56	400	TON	ROCK SALT - NEVADA THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1410 8TH ST., NEVADA, IA 50201 Stock #: 019-000350			
Comments:						
9.57	50	TON	ROCK SALT - NEW LONDON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. *OR LIVE FLOOR* DELIVER TO: 403 E. BURLINGTON, NEW LONDON, IA 52645 Stock #: 019-000350			
Comments:						
9.58	500	TON	ROCK SALT - NORTH LIBERTY THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 437 S. FRONT ST., NORTH LIBERTY, IA 52317 Stock #: 019-000350			
Comments:						
9.59	50	TON	ROCK SALT - OAKLAND DELIVER TO: 218 OAKLAND AVE., OAKLAND, IA 51560 Stock #: 019-000350			
Comments:						
9.60	50	TON	ROCK SALT - OELWEIN THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 400 7TH AVE. SW, OELWEIN, IA 50662 Stock #: 019-000350			
Comments:						
9.61	25	TON	ROCK SALT - OGDEN THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 643 216TH DR., OGDEN, IA 50212 Stock #: 019-000350			
Comments:						
9.62	300	TON	ROCK SALT - OSCEOLA DELIVER TO: 604 E. WASHINGTON ST., OSCEOLA, IA 50213 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
9.63	400	TON	ROCK SALT - OSKALOOSA THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1970 HWY 92, OSKALOOSA, IA 52577 Stock #: 019-000350			
Comments:						
9.64	1,300	TON	ROCK SALT - OTTUMWA DELIVER TO: 1010 GATEWAY DRIVE, OTTUMWA, IA 52501 Stock #: 019-000350			
Comments:						
9.65	200	TON	ROCK SALT - RED OAK THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 211-1/2 WEST 2ND AVE, RED OAK, IA 51566 Stock #: 019-000350			
Comments:						
9.66	25	TON	ROCK SALT - RIVERSIDE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1197 VINE ST. RIVERSIDE, IA 52327 Stock #: 019-000350			
Comments:						
9.67	175	TON	ROCK SALT - ROBINS THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 250 MAXFIELD LANE, ROBINS, IA 52328 Stock #: 019-000350			
Comments:						
9.68	150	TON	ROCK SALT - SIGOURNEY THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 800 N. MAIN ST, SIGOURNEY, IA 52591 Stock #: 019-000350			
Comments:						
9.69	50	TON	ROCK SALT-SIOUX CENTER THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 335 1ST AVENUE NW, SIOUX CENTER, IA 51250 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
9.70	75	TON	ROCK SALT - SPIRIT LAKE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 2012 KEOKUK AVE., SPIRIT LAKE, 51360 Stock #: 019-000350			
Comments:						
9.71	25	TON	ROCK SALT-SUMNER DELIVER TO: 105 EAST FIRST STREET, SUMNER, IA 50674 Stock #: 019-000350			
Comments:						
9.72	50	TON	ROCK SALT - TRAER DELIVER TO: 649 2ND ST., TRAER, IA 50675 Stock #: 019-000350			
Comments:						
9.73	4,500	TON	ROCK SALT - WATERLOO DELIVER TO: 625 GLENWOOD ST., WATERLOO, IA 50702 Stock #: 019-000350			
Comments:						
9.74	900	TON	ROCK SALT - WAVERLY DELIVER TO: 412 1ST AVENUE SE, WAVERLY IA 50677 Stock #: 019-000350			
Comments:						
9.75	300	TON	ROCK SALT- WEBSTER CITY DELIVER TO: 100 EAST OHIO STREET, WEBSTER CITY IA 50595 Stock #: 019-000350			
Comments:						
9.76	175	TON	ROCK SALT - WEST UNION THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 107 RAILROAD ST., WEST UNION, IA 52175 Stock #: 019-000350			
Comments:						
9.77	150	TON	ROCK SALT - WILTON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 404 E. JACKSON, WILTON, 52778 Stock #: 019-000350			
Comments:						
10	POLITICAL SUBDIVISIONS - COUNTY					
10.1	500	TON	ROCK SALT- ADAIR DELIVER TO: 602 SW 2ND ST., GREENFIELD, IA 50849 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
10.2	200	TON	ROCK SALT - ADAMS DELIVER TO: 406 BENTON AVE., CORNING, IA 50841 Stock #: 019-000350			
Comments:						
10.3	1,100	TON	ROCK SALT - ALLAMAKEE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 870 FOURTH ST NW, WAUKON IA, 52172 Stock #: 019-000350			
Comments:						
10.4	500	TON	ROCK SALT - AUDUBON DELIVER TO: 2147 HIGHWAY 71, AUDUBON, IA 50025 Stock #: 019-000350			
Comments:						
10.5	1,000	TON	ROCK SALT - BENTON COUNTY SECONDARY ROADS THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1707 W. 1ST STREET, VINTON, IA 52349 Stock #: 019-000350			
Comments:						
10.6	1,500	TON	ROCK SALT - BLACK HAWK THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1329 LONGFELLOW AVE., WATERLOO, IA 50703 Stock #: 019-000350			
Comments:						
10.7	170	TON	ROCK SALT - BOONE - BOONE SHED DELIVER TO: 22ND & GREENE STREET, BOONE, IA 50036 Stock #: 019-000350			
Comments:						
10.8	115	TON	ROCK SALT - BOONE - MADRID SHED DELIVER TO: 303 SOUTH GREEN STREET, MADRID, IA 50156 Stock #: 019-000350			
Comments:						
10.9	115	TON	ROCK SALT - BOONE - OGDEN SHED DELIVER TO: 109 LOCUST STREET, OGDEN, IA 50212 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
10.10	700	TON	ROCK SALT- BREMER- WAVERLY THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1995 EUCLID AVE., WAVERLY, 50677 Stock #: 019-000350			
Comments:						
10.11	1,000	TON	ROCK SALT - BUTLER DELIVER TO: 202 10TH ST., ALLISON, IA 50602 Stock #: 019-000350			
Comments:						
10.12	600	TON	ROCK SALT - CEDAR DELIVER TO: 622 W. SOUTH ST., TIPTON, IA 52772 Stock #: 019-000350			
Comments:						
10.13	550	TON	ROCK SALT - CERRO GORDO THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1510 N. 32ND STREET, CLEAR LAKE 50428 Stock #: 019-000350			
Comments:						
10.14	1,100	TON	ROCK SALT - CHICKASAW THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1990 MISSION AVENUE, NEW HAMPTON, 50659 Stock #: 019-000350			
Comments:						
10.15	125	TON	ROCK SALT - CLARKE DELIVER TO: 1710 N. MAIN STREET, OSCEOLA, IA 50213 Stock #: 019-000350			
Comments:						
10.16	1,000	TON	ROCK SALT- CLAYTON DELIVER TO: 601 HIGH ST. NE, ELKADER. IA 52043 Stock #: 019-000350			
Comments:						
10.17	600	TON	ROCK SALT - CLINTON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVERY: 104 3RD AVE., DEWITT, IA 52742 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
10.18	1,000	TON	ROCK SALT- CRAWFORD DELIVER TO: 1212 5TH AVE. SOUTH, DENISON, IA 51442 Stock #: 019-000350			
Comments:						
10.19	500	TON	ROCK SALT - DECATUR DELIVER TO: 1306 S. MAIN ST., LEON, IA 50144 Stock #: 019-000350			
Comments:						
10.20	2,000	TON	ROCK SALT - DELAWARE DELIVER TO: 2139 HIGHWAY 38, MANCHESTER, IA 52057 Stock #: 019-000350			
Comments:						
10.21	600	TON	ROCK SALT - DICKINSON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1212 Q AVE., MILFORD, IA 51360 Stock #: 019-000350			
Comments:						
10.22	4,500	TON	ROCK SALT - DUBUQUE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 13047 CITY VIEW DR., DUBUQUE, IA 52002 Stock #: 019-000350			
Comments:						
10.23	100	TON	ROCK SALT - EMMET DELIVER TO: 1620 3RD AVENUE SOUTH, ESTHERVILLE, IA 51334 Stock #: 019-000350			
Comments:						
10.24	1,000	TON	ROCK SALT - FAYETTE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: COUNTY SHED, 402 SOUTH VINE ST., WEST UNION, IA 52175 Stock #: 019-000350			
Comments:						
10.25	750	TON	ROCK SALT - FRANKLIN DELIVER TO: 1341 OLIVE AVE., HAMPTON, 50441 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
10.26	1,500	TON	ROCK SALT - GRUNDY THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 22580 M AVE., GRUNDY CENTER, IA 50638 Stock #: 019-000350			
Comments:						
10.27	1,200	TON	ROCK SALT - HARDIN THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 409 17TH ST., ELDORA, IA 50627 Stock #: 019-000350			
Comments:						
10.28	500	TON	ROCK SALT - HENRY DELIVERY: 1510 EAST WASHINGTON, MT. PLEASANT, IA 52641 Stock #: 019-000350			
Comments:						
10.29	900	TON	ROCK SALT - HOWARD THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVERY: 114 7TH ST. WEST, CRESCO, IA 52136 Stock #: 019-000350			
Comments:						
10.30	1,100	TON	ROCK SALT - IOWA DELIVER TO: 2202 M. AVE., WILLIAMSBURG, IA 52361 Stock #: 019-000350			
Comments:						
10.31	2,000	TON	ROCK SALT - JACKSON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 509 E. GROVE ST., MAQUOKETA, 52060 Stock #: 019-000350			
Comments:						
10.32	600	TON	ROCK SALT - JEFFERSON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 901 N. 8TH ST., FAIRFIELD, IA 52556 Stock #: 019-000350			
Comments:						
10.33	1,500	TON	ROCK SALT - JOHNSON DELIVERY TO: 4810 MELROSE AVE. WEST, IOWA CITY, IA 52246 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
10.34	2,000	TON	ROCK SALT - JONES DELIVER TO: 2040 HIGHWAY 64, ANAMOSA, 52205 Stock #: 019-000350			
Comments:						
10.35	600	TON	ROCK SALT-KEOKUK DELIVER TO: 1309 EAST JACKSON STREET, SIGOURNEY, IA Stock #: 019-000350			
Comments:						
10.36	200	TON	ROCK SALT - KOSSUTH DELIVER TO: 1001 S. PHILLIPS, ALGONA, IA 50511 Stock #: 019-000350			
Comments:						
10.37	400	TON	ROCK SALT-LECLAIRE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1800 IOWA DRIVE. LECLAIRE, IA 52753 Stock #: 019-000350			
Comments:						
10.38	525	TON	ROCK SALT - LEE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 900 PARK ST., DONNELSON, IA 52627 Stock #: 019-000350			
Comments:						
10.39	250	TON	ROCK SALT - LINN- ALICE DELIVER TO: 3375 CENTRAL CITY ROAD, CENTER POINT, IA 52213 Stock #: 019-000350			
Comments:						
10.40	250	TON	ROCK SALT - LINN- DREXLER SHOP DELIVER TO: 4720 DREXLER ROAD, CENTRAL CITY, IA 52214 Stock #: 019-000350			
Comments:						
10.41	655	TON	ROCK SALT - LINN - MAIN SHOP DELIVER TO: 1944 COUNTY HOME RD., MARION, IA Stock #: 019-000350			
Comments:						
10.42	200	TON	ROCK SALT - LINN- MORGAN CREEK DELIVER TO: 1206 STONEY POINT ROAD NW, CEDAR RAPIDS, IA 52405 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
10.43	250	TON	ROCK SALT - LINN- MT. VERNON DELIVER TO: 788 CEDAR RIVER RD., MT. VERNON, IA 52314 Stock #: 019-000350			
Comments:						
10.44	275	TON	ROCK SALT - LINN- TODDVILLE DELIVER TO: 3170 CORA MAE LANE, TODDVILLE, IA 52341 Stock #: 019-000350			
Comments:						
10.45	100	TON	ROCK SALT - LINN- WALFORD DELIVER TO: 650 WALFORD ROAD SW, CEDAR RAPIDS, IA 52404 Stock #: 019-000350			
Comments:						
10.46	100	TON	ROCK SALT - LINN- WHITTIER DELIVER TO: 721 COUNTY HOME ROAD, SPRINGVILLE, IA 52336 Stock #: 019-000350			
Comments:						
10.47	1,900	TON	ROCK SALT - MITCHELL THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 3625 MARCH AVE., OSAGE, 50461 Stock #: 019-000350			
Comments:						
10.48	700	TON	ROCK SALT - MUSCATINE DELIVER TO: 3610 PARK AVENUE WEST, MUSCATINE IA 52761 Stock #: 019-000350			
Comments:						
10.49	500	TON	ROCK SALT - O'BRIEN, - ARCHER DELIVER TO: 401 CHEROKEE AVE., ARCHER, IA 51245 Stock #: 019-000350			
Comments:						
10.50	200	TON	ROCK SALT - OSCEOLA DELIVER TO: 1010 1ST AVE. WEST, SIBLEY, IA 51249 Stock #: 019-000350			
Comments:						
10.51	350	TON	ROCK SALT - PAGE DELIVER TO: 1024 E. STATE ST., CLARINDA, IA 51632 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
10.52	200	TON	ROCK SALT - PALO ALTO DELIVER TO: 3721 450TH AVE., EMMETSBURG, 50536 Stock #: 019-000350			
Comments:						
10.53	300	TON	ROCK SALT - POCAHONTAS DELIVER TO: 101 E. ELM ST., POCAHONTAS, IA 50574 Stock #: 019-000350			
Comments:						
10.54	175	TON	ROCK SALT - RINGGOLD DELIVER TO: 707 S. HENDERSON DR., MT. AYR, IA 50854 Stock #: 019-000350			
Comments:						
10.55	1,200	TON	ROCK SALT - SCOTT THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVERY: 950 EAST BLACKHAWK TRAIL, ELDRIDGE 52748 Stock #: 019-000350			
Comments:						
10.56	800	TON	ROCK SALT-STORY DELIVER TO: 837 N AVENUE, NEVADA, IA 50201 Stock #: 019-000350			
Comments:						
10.57	100	TON	ROCK SALT - TAMA - GARWIN THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 211 CARLTON, GARWIN, 50632 Stock #: 019-000350			
Comments:						
10.58	600	TON	ROCK SALT - TAMA - TOLEDO THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 2038 280TH ST., TOLEDO, 52342 Stock #: 019-000350			
Comments:						
10.59	200	TON	ROCK SALT - UNION DELIVER TO: 1701 COMMERCE RD., CRESTON, IA 50801 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
10.60	800	TON	ROCK SALT - WASHINGTON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 821 E. 7TH STREET, WASHINGTON 52353 Stock #: 019-000350			
Comments:						
10.61	900	TON	ROCK SALT-WAVERLY THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 2900 5TH AVENUE NW. WAVERLY, IA 50677 Stock #: 019-000350			
Comments:						
10.62	500	TON	ROCK SALT - WAYNE THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 713 2ND AVE., CORYDON, IA 52569 Stock #: 019-000350			
Comments:						
10.63	1,100	TON	ROCK SALT - WEBSTER-CENTRAL THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 2006 RACINE AVE., OR 2096 240TH ST., FORT DODGE, 50501 Stock #: 019-000350			
Comments:						
10.64	50	TON	ROCK SALT - WINNEBAGO - BUFFALO CENTER DELIVER TO: 43132 20TH AVE., BUFFALO CENTER, IA 50424 Stock #: 019-000350			
Comments:						
10.65	170	TON	ROCK SALT - WINNEBAGO - LAKE MILLS DELIVER TO: 46005 220TH AVE., LAKE MILLS, IA 50450 Stock #: 019-000350			
Comments:						
10.66	300	TON	ROCK SALT-WINNEBAGO - FOREST CITY DELIVER TO: 135 S CENTRAL, 50436 Stock #: 019-000350			
Comments:						
10.67	500	TON	ROCK SALT - WINNESHIEK - FORT ATKINSON THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 2656 150TH ST., FORT ATKINSON, IA 52144 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
10.68	500	TON	ROCK SALT - WINNESHIEK -FREEPORT THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1755 OLD STAGE RD, DECORAH, 52101 Stock #: 019-000350			
Comments:						
10.69	500	TON	ROCK SALT - WINNESHIEK - LOCUST THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 3402 LOCUST RD., DECORAH, IA 52101 Stock #: 019-000350			
Comments:						
10.70	500	TON	ROCK SALT - WINNESHIEK - OSSIAN THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1805 SAND RD, OSSIAN, 52161 Stock #: 019-000350			
Comments:						
10.71	500	TON	ROCK SALT - WINNESHIEK - RIDGEWAY THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 1520 EAST ST., RIDGEWAY, IA 52165 Stock #: 019-000350			
Comments:						
10.72	1,400	TON	ROCK SALT - WORTH THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 309 4TH STREET, HWY 65, KENSSETT IA 50448 Stock #: 019-000350			
Comments:						
11	OTHER POLITICAL ENTITIES					
11.1	50	TON	ROCK SALT - EASTERN IOWA AIRPORT THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 9500 18TH ST. SW, CEDAR RAPIDS, IA 52404 Stock #: 019-000350			
Comments:						
11.2	325	TON	ROCK SALT - MESKWAKI PUBLIC WORKS DELIVER TO: 1632 305TH STREET, TAMA IA 52339 Stock #: 019-000350			
Comments:						

Item	Qty	Unit	Description	Part #	Unit Price	Total Price
11.3	50	TON	ROCK SALT - NEWTON CORRECTIONAL FACILITY THIS LOCATION WILL ACCEPT END DUMP TRUCKS ONLY-NO BOTTOM DUMP TRUCKS. DELIVER TO: 307 S. 60TH AVE. WEST, NEWTON, 50208 Stock #: 019-000350			
Comments:						

I HEREBY CERTIFY THAT THIS PROPOSAL MEETS OR EXCEEDS THE MINIMUM REQUIREMENT INCLUDING SPECIFICATIONS AND ADDENDUMS.

Signature: _____ Date: _____

Supplemental Terms and Conditions
for
Rock Salt for FY 2017
Letting Date: May 11, 2016
Proposal No: 16386

Groups 1-8

Bid Option 1

Award will be based on lowest price per ton delivered for Iowa Department of Transportation (Iowa DOT) Garage Combinations listed in Groups 1-6 and Group 7 Individual Garages. Both locations in all Combination Groups must be bid to be considered for award.

Bid Option 2

Group 8 shall be the average price per ton for all locations within the district. All locations within a district must be bid. No more than three (3) districts will be awarded to any one Bidder.

One or both bid options may be submitted. Iowa DOT will choose the best valued option for award.

Groups 9-11

FOB Destination pricing per line item shall be entered in the Schedule of Prices. All Political Subdivisions shall review bid responses and accept or reject the lowest proposed pricing.

Quantities

The Iowa DOT and all other government entities shall guarantee the purchase of 80% of the total estimated quantity of rock salt awarded to each contracted Supplier; the contracted Supplier shall guarantee to supply no less than 110% of the contract award. If a government entity has more than one (1) line item on the Schedule of Prices, the total of the line items per entity shall meet the 80%-110% agreement.

Additional tons over the 110% may be purchased, if available from each contracted Supplier upon mutual agreement at the contract price.

Contract Period

The Successful Bidder(s) shall be awarded a one (1) year contract with an option to renew for three (3) additional years in twelve (12) month increments. A price adjustment may be allowed on each renewal but must not exceed the Consumer Price Index-Urban percent change based on the month of April. Any adjustment must be mutually agreed upon and be pre-approved by the Iowa DOT.

The Iowa DOT reserves the right to adjust the estimated tons of salt at the beginning of each renewal year.

Carryover Charge

In the event any government entity cannot purchase 80% of the contracted tons during the initial contract period or any renewal period, those entities agree to an additional carryover charge of \$2.00/ton for remaining salt to be delivered in the next contract year.

Upon mutual agreement, the balance of any undelivered salt may be canceled in lieu of the new contract year. Each entity (Iowa DOT, Iowa Cities, Iowa Counties, Others) is responsible for

creating their own orders and making payments throughout the contract period and is responsible for complying with the terms of this proposal.

Ordering Information

Purchase Orders

The Iowa DOT's Office of Finance/Purchasing Section shall issue all purchase orders to be emailed to each contracted Supplier's point of contact.

All deliveries per purchase order shall be completely received within 10 working days. Weekends and Holidays shall not be considered delivery days. For orders exceeding 400 ton, an additional day shall be allowed for each 100 ton over 400.

Delivery Instructions

Quantities

All quantities delivered shall be within ± 1 truckload based on twenty five (25) tons per truckload. The Iowa DOT shall order no less than twenty five (25) tons per purchase order.

The Iowa DOT reserves the right to limit the tonnage of salt awarded to any one bidder taking into consideration the responders stipulated maximum capacity to deliver. **Each Bidder shall provide the annual maximum tons of rock salt supplied in Attachment B.**

Storage & Transport

Rock salt shall be protected from moisture at all times with a weatherproof covering at Supplier's storage locations and during transport. Any deliveries arriving uncovered/untarped may be rejected. If the Iowa DOT salt storage is too full to accommodate trucks inside the building, trucks will be allowed to deposit salt on the asphalt or concrete pad at the building entrance by permission from an Iowa DOT employee.

No self-unloading equipment shall be required of the contracted Supplier or hauler.

Trucking Restrictions

Locations with restrictions of the types of acceptable trucks due to physical limitations are indicated on the Schedule of Prices. End dump trucks are preferred but other types can be accepted except where indicated on the Schedule of Prices. **No tanker type trucks of any kind will be accepted at any Iowa DOT location.**

Notification

The contracted Supplier or hauler **must contact the Iowa DOT contact person for each location no less than 4 hours and no more than 24 hours prior to delivery** to ensure appropriate staff is available to inspect and receive the load.

Supplier or hauler shall notify the Iowa DOT contact for each location by phone, text or email of estimated time of arrival. A list of Iowa DOT Garage Supervisor's cell phone numbers & email addresses will be provided to successful Bidders upon award. Unannounced loads may be delayed or refused if personnel and/or unloading equipment are unavailable because proper notification was not given.

Iowa DOT Pre-fill

The Iowa DOT does not anticipate any prefill ordering between July 1 and October 1, 2016.

Accepted Deliveries

An Iowa DOT employee must sign and date all salt tickets. Haulers should ensure delivery tickets have been signed. Any loads delivered without properly signed delivery tickets may risk non-payment.

Iowa DOT Business Hours

Iowa DOT maintenance facility hours are Monday through Friday 7:00 a.m. to 3:30 p.m. at most locations, with some exceptions. Work schedules will be given to the Successful Bidders upon award. Political agencies will provide delivery hours.

Damage to Storage Buildings

The contracted Supplier shall be liable for any damage to storage buildings caused by hauler's or contractor's trucks.

Tickets (Bills of Lading)

A delivery ticket shall accompany each load.

The following information should be included on each ticket:

Iowa DOT Purchase Order number

Load number if multiple truckloads are required to fulfill purchase order quantity

Weight stamp from a certified scale facility (*stamped or mechanically printed weight shall be indicated - hand written weights shall be accepted only if a legible signature and company name are also included on the weigh ticket so that authenticity can be verified if necessary*).

The Iowa DOT reserves the right to weigh any truckload locally or by portable scale to confirm accurate ticket weights.

Emergency Situations

As requested by the Supplier:

Suppliers shall contact the Iowa DOT Office of Finance, Purchasing Section, during severe weather if deliveries cannot be made during regular business hours. Suppliers may request deliveries be accepted after hours when situations warrant. Any changes in scheduled deliveries must be approved by the Iowa DOT prior to all deliveries.

As requested by Iowa DOT:

The Iowa DOT reserves the right to prioritize purchase orders based on locations with the most critical need and will provide the Supplier with the location or locations and the corresponding purchase orders that will be interrupted or suspended. Due dates for suspended orders shall be adjusted accordingly to allow the appropriate amount of days for delivery as coordinated by Iowa DOT.

Nothing in this contract shall be construed as to relieve the supplier from responsibilities for delivery or the assessment of Liquidated Damages thereof.

Force Majeure

Neither the contracted Supplier nor the Iowa DOT shall be liable to the other for any delay or failure of performance of the contract, and no delay or failure of performance shall constitute a default or give rise to any liability for damages if, and only to the extent that such delay or failure is caused by a "force majeure."

As used in this proposal and executed contract, "force majeure" includes acts of God, war, civil disturbance and any other causes which are beyond the control and anticipation of the party effected and which, by the exercise of reasonable diligence, the party was unable to anticipate or prevent.

Failure to perform by a subcontractor or an agent of the contracted Supplier shall not be considered a "force majeure" unless the subcontractor or Supplier is prevented from timely performance by a "force majeure" as defined in this proposal.

"Force majeure" does not include: financial difficulties of the contracted Supplier or any parent, subsidiary, affiliated or associated company of the contracted Supplier, claims or court orders which restrict the contracted Supplier's ability to deliver the goods or services contemplated by this proposal.

If a "force majeure" delays or prevents the contracted Supplier's performance, the contracted Supplier shall immediately commence to use its best efforts to directly provide alternate, and to the extent possible, comparable performance.

Comparability of performance and the possibility of comparable performance shall be reasonably determined solely by the Iowa DOT.

During any such period, the contracted Supplier shall continue to be responsible for all costs and expenses related to alternative performance.

This section shall not be construed as relieving the contracted Supplier of its responsibility for any obligation which is being performed by a subcontractor or Supplier of services unless the subcontractor or Supplier is prevented from timely performance by a "force majeure" as described here.

Payment

All invoices must reference Iowa DOT purchase order numbers and corresponding delivery ticket number(s).

Liquidated Damages

Any portion of a salt order delivered after the ten (10) working day delivery schedule, (except for those allowed extra delivery days based on size of order), will be subject to a two dollar per ton per day reduction in cost. The Iowa DOT will calculate and assess liquidated damages as applicable for each invoice.

**Iowa Department of Transportation
Specifications
for
Rock Salt for FY 2017
Letting Date: May 11, 2016
Proposal No.: 16386**

Specifications Applicable

Rock salt supplied under terms of this contract shall comply with ASTM D 632-01, Classification Type 1, Grade 1: Gradation Type 1.

Non-compliant loads may be rejected. Acceptance of rock salt shall be in accordance with Iowa Department of Transportation (Iowa DOT) Materials Instructional Memorandum 491.21. Random sampling may be performed to insure compliance.

Moisture content allowance not to exceed two percent (2%), based on dry weight of a sample. The salt shall be treated with sodium ferrocyanide or other approved anti-caking agent at a rate of 50-250 ppm that prevents caking from moisture evaporation, aids in preventing caking by freezing, and assures delivery of salt in a free flowing condition. Ferric ferrocyanide shall not be used as an anti-caking agent. Anti-caking treatments shall be furnished at the expense of the contractor, and **the type and quantity of treatment shall be submitted with bid proposals.**

Salt which is clearly non-compliant such as wet material or loads containing solid clumps/chunks may be refused by the local supervisor. Accepted deliveries that do not meet specifications, (gradation, sodium chloride or moisture content) shall be paid at no less than ten percent (10%) reduction of awarded bid price or may be subject to rejection.

Penalty

Salt deliveries with excessive moisture will be paid at a reduced rate based on the following chart.

Percent of moisture above 2%
2.01-2.5 = 10% reduction in total invoice price per truckload
2.51-3.0 = 15%
3.01-3.5 = 20%
3.51-4.00 = 25%
4.01% and above-rejection

Fuel Adjustment

Fuel surcharges will only be allowed if the price per gallon of diesel fuel INCREASES more than twenty percent (20%) from the diesel fuel prices posted on the day of the bid letting. If the price of fuel DECREASES more than twenty percent (20%) from the price of diesel the day of the letting, the vendor must pass the savings on the Iowa DOT. The decrease shall only apply to the freight portion of the delivered price. The vendor must provide the total price per ton and the freight portion so the percentage can be calculated and deducted from the payment.

The Weekly On-Highway Retail Diesel Price fuel indicator chart, for mid-west column, provided by the Department of Energy shall be used. The Department of Energy's weekly "On-Highway Retail Diesel Prices" fuel chart for mid-west.

This column shall be used to determine fuel adjustments when the price of diesel fuel increases or decreases by \$0.20 cents from the **base price of \$2.50 per gallon.**

The fuel allowance shall be based on the weekly price of diesel fuel the day the Iowa DOT receives and signs for each truckload. The chart is updated weekly.

Fuel Surcharges must be reflected as a separate line item on each invoice.

<http://tonto.eia.doe.gov/oog/info/wohdp/diesel.asp>

This fuel adjustment shall apply to all orders beginning July 1, 2016 through June 30, 2017.

Fuel Price on Receipt Date	Per Ton adjustment
\$1.50 - \$1.59	(\$1.80)
\$1.60 - \$1.69	(\$1.60)
\$1.70 - \$1.79	(\$1.40)
\$1.80 - \$1.89	(\$1.20)
\$1.90 - \$1.99	(\$1.00)
\$2.00 - \$2.09	(\$0.80)
\$2.10 - \$2.19	(\$0.60)
\$2.20 - \$2.29	(\$0.40)
\$2.30 - \$2.39	(\$0.20)
\$2.40 - \$2.49	(\$0.00)
\$2.50 - \$2.59	(\$0.00)
\$2.60 - \$2.69	\$0.00
\$2.70 - \$2.79	\$0.20
\$2.80 - \$2.89	\$0.40
\$2.90 - \$2.99	\$0.60
\$3.00 - \$3.09	\$0.80
\$3.10 - \$3.19	\$1.00
\$3.20 - \$3.29	\$1.20
\$3.30 - \$3.39	\$1.40
\$3.40 - \$3.49	\$1.60
\$3.50 - \$3.59	\$1.80

Fuel Price on Receipt Date	Per Ton adjustment
continued	
\$3.60 - \$3.69	\$2.00
\$3.70 - \$3.79	\$2.20
\$3.80 - \$3.89	\$2.40
\$3.90 - \$3.99	\$2.60
\$4.00 - \$4.09	\$2.80
\$4.10 - \$4.19	\$3.00
\$4.20 - \$4.29	\$3.20
\$4.30 - \$4.39	\$3.40
\$4.40 - \$4.49	\$3.60
\$4.50 - \$4.59	\$3.80
\$4.60 - \$4.69	\$4.00
\$4.70 - \$4.79	\$4.20
\$4.80 - \$4.89	\$4.40
\$4.90 - \$4.99	\$4.60
\$5.00 - \$5.09	\$4.80



INSPECTION & ACCEPTANCE ROCK SALT FOR ICE REMOVAL

GENERAL

Rock salt shall meet the requirements of the applicable specifications or special provisions designated in the contract documents.

ACCEPTANCE

Acceptance of rock salt will be based on a producer certification and the judgement of the responsible Resident Engineer or the engineer's representative at the point of delivery.

The Central Materials Office will request from each supplier awarded a contract, a certification stating that the salt at the producing plant to be supplied during the contract period, meets the specified requirements. Suppliers that are not producers shall obtain the necessary certification from their producing supplier.

The receiving authority may request testing by the **District** Laboratory if a delivery is suspected of noncompliance.

MONITOR SAMPLING & TESTING

Delivered rock salt may be sampled and tested to verify the capability of the producer to supply material meeting specification requirements.

Treated Salt Specifications

AASHTO M143, TYPE-1, GRADE-1 ROADWAY DEICING SALT PRODUCT THAT IS ENHANCED WITH A CORROSION-INHIBITIVE PRE-WETTING PROCESS, AS MIXED WITH AT LEAST 20% MAGNESIUM CHLORIDE.

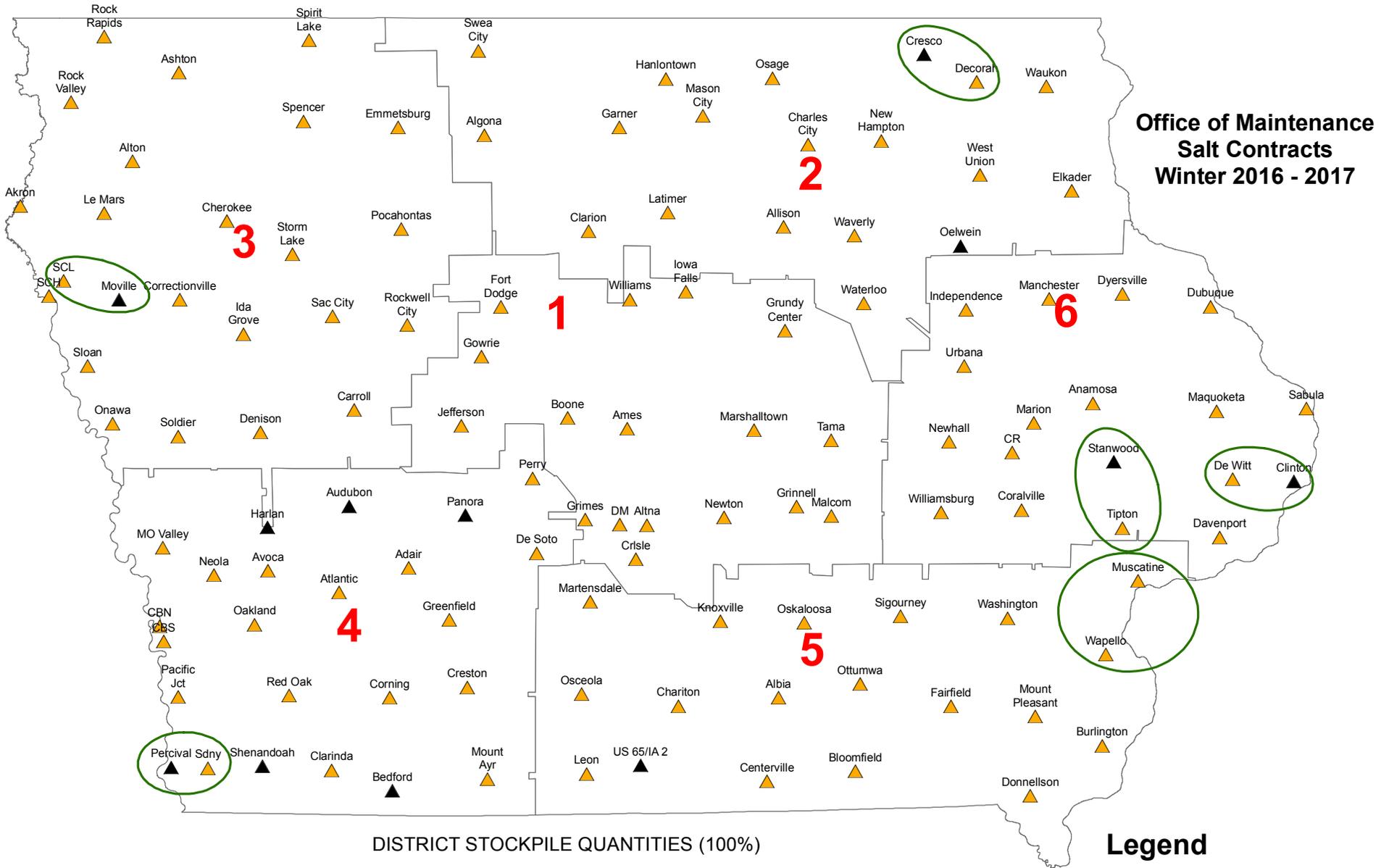
TREATMENT SOLUTION SHALL BE LOW ODOR, NON-LEACHING, ENVIRONMENTALLY SAFE, AND IN ACCORDANCE WITH NACE STANDARD TM01-69 AS MODIFIED BY P.N.S.

TREATMENT SOLUTION SHALL BE APPLIED AT A RATE OF APPROX (7+-1) GALLONS PER TON OF SALT, IN ACCORDANCE WITH INDUSTRY AND ASTM STANDARDS, AND MUST BE APPLIED PRIOR TO FINAL SHIPMENT.

TREATMENT SOLUTION SHALL PROVIDE FOR REDUCED SALT CORROSION RATE, AT LEAST 70% BETTER THAN STANDARD ROAD SALT, AND A 5-9 LIMIT FOR PH OF THE LIQUID PRODUCT, IN ACCORDANCE WITH P.N.S. STANDARDS.

TREATMENT SOLUTION SHALL PROVIDE FOR LOWERED EUTECTIC TEMPERATURE PERFORMANCE, NO HIGHER THAN -60°F DEGREE, ALLOW FOR STORAGE LIFE OF 24 MONTHS AND NOT LEACH IN EXCESS OF 1% IN COVERED STORAGE.

Attachment A - FY 2017 Salt Locations



DISTRICT 1 - 36,100 DISTRICT 2 - 27,000 DISTRICT 3 - 19,550
 DISTRICT 4 - 24,900 DISTRICT 5 - 22,100 DISTRICT 6 - 33,400

Note: Groups 1 - 6 & Individual garages in Group 7 are included in district totals.
 Group 9 is District totals.

Legend

- ▲ Maintenance Garage
- ▲ Offsite Location

Attachment B

This sheet must be submitted with the Schedule of Prices

Maximum tonnage available by supplier

The maximum tonnage available to the Iowa Department of Transportation and all government

Entities are _____ tons.

Anti-caking agent information

Type of anti-caking agent used is _____. Rate: _____ ppm

Up-charge price for treated salt \$_____ per ton (see treated salt specifications)

Treated salt will be made available to political subdivisions only.

The Iowa Department of Transportation will not order treated salt for any location.

Bidder _____

SEALED BID

LETTING DATE: May 11, 2016

PROPOSAL NO: 16386

PROPOSAL DESCRIPTION: ROCK SALT FOR FY 2017

Iowa Department of Transportation
PURCHASING - SEALED BID PROPOSAL
800 Lincoln Way
Ames, IA 50010