

12806 Vehicle Registration and Title Print Solution - Schedule of Prices Tabulation

| Technical Proposal | M&M (DBA Imaging Technologies) | Marco | RR Donnelley | Standard Register | Xerox |
|------------------------------|--------------------------------|----------|--------------|-------------------|-----------|
| Over all content of proposal | 3 | 4 | 4 | 7 | 4 |
| Printindustry experience | 0 | 0 | 16 | 16 | 0 |
| Secure Document Handling | 0 | 0 | 14 | 16 | 0 |
| Demonstrations | 0 | 0 | 20 | 20 | 8 |
| Total Points | 3 | 4 | 54 | 59 | 12 |

| Hardware/Installation | Lexmark MS711dn | MS711dn | MS711dn | MS711dn | Phaser |
|-----------------------|----------------------|----------------------|------------------------|----------------------|----------------------|
| Hardware Total | \$ 778,195.10 | \$ 868,779.56 | \$ 1,238,752.00 | \$ 829,321.00 | \$ 409,211.00 |

Annual Estimated Cost for forms - 6 Year total

| | | |
|------------------------------------|------------------------|------------------------|
| Certificate of Title | \$ 535,032.00 | \$ 588,096.00 |
| Registration Reciepts | \$ 2,627,910.00 | \$ 2,821,500.00 |
| IRP Cab Cards | \$ 112,776.00 | \$ 72,000.00 |
| 6 Year Total for Forms Only | \$ 3,275,718.00 | \$ 3,481,596.00 |

| | | |
|--|------------------------|------------------------|
| 6 Year Total for Hardware & Forms with Virgin Paper from 1 provider | \$ 4,514,470.00 | \$ 4,310,917.00 |
|--|------------------------|------------------------|

Boxed or Emphasized cell is recommended for award

Award based on selection criteria as described in section 1.2, as most advantageous to the Iowa DOT.