

STATE ID: 7 SUV Series - Utility Vehicle Trucks

7 SUV Group 1 - Small 4-door 4x2

SMALL 4-DOOR UTILITY VEHICLE w/FRONT WHEEL DRIVE & 5-PASSENGER SEATING: 4-Cylinder Engine, Automatic or CVT Transmission. Ford Escape, Jeep Compass, Chevrolet Captiva, or equivalent meeting specifications.

| Line Number | Base Vehicle Minimum Specifications | State Package or Code Number | |
|---|---|------------------------------|--------------------------------------|
| Line 1 | Wheelbase: 103 to 107 inches. Overall length 173 to 180 inches. Cargo area behind rear passenger seats minimum 22.5 cubic feet, cargo area behind front seats with rear seats folded minimum 53.5 cubic feet. Cargo area liftover height maximum 30.5 inches. | STD | |
| Line 2 | Engine: Base 4-cylinder engine for model bid with specified options and accessories. If base is available as E85 flex-fuel, it must be provided. STATE: Cylinders <u>4</u> Liters <u>2.4</u> Horsepower <u>180</u> Torque <u>172</u> | LEA | |
| Line 3 | Air conditioning w/all required options. | STD | |
| Line 4 | Tilt steering column, Automatic speed control. | STD | |
| Line 5 | Power steering. | STD | |
| Line 6 | Wipers, intermittent. | STD | |
| Line 7 | Radio, AM-FM w/internal clock. Delete satellite radio if possible. | STD | |
| Line 8 | Mirrors: Power exterior foldaway, interior day/night. | STD | |
| Line 9 | Full interior insulation/trim package, to include door/side wall panels, full headliner, dome lamp. Front bucket seats, one 3-person rear split bench seat w/folding backs, all w/cloth upholstery. Nominally flat cargo area with rear seats folded. | AEN | |
| Line 10 | Full length floor & cargo area carpet with color keyed floor mats. | STD | |
| Line 11 | Power brakes w/4-wheel anti-lock system. | STD | |
| Line 12 | Power windows and door locks. Remote keyless entry. | STD | |
| Line 13 | Power point or cigar lighter. | STD | |
| Line 14 | Tires: All-season radials. Standard spare. | STD | |
| Line 15 | Rear window defroster and wiper/washer. | STD | |
| Line 16 | Privacy glass. | STD | |
| Line 17 | Daytime running lights. | STD | |
| Line 18 | Factory installed Bluetooth. | STD | |
| Line 19 | State GVWR: | | 4825 |
| Line 20 | State Payload Capacity: | TBD | |
| Line 21 | BASE VEHICLE PRICE CONFIGURED AS PER ABOVE | | \$22,668.39 |
| Line 22 | Delivery Charge. State cents per mile charge for anywhere in the State of Iowa. Use \$0.00 format | | \$1.75 |
| Options List - Dealer must provide price for each option. (Prices are required to complete Bid - if standard state STD, if part of a package state package code, if not available state N/A, if dealer installed/provided state DLR, if cost is a deduct, state as a negative (-) number, if cost is zero (0), enter '0'.) | | State Package or Code Number | Option Price MUST be provided |
| Line 23 | Engine block heater or cold climate package. | NA | \$0.00 |
| Line 24 | Power driver's seat with adjustable lumbar support. | NA | \$0.00 |
| Line 25 | 2 extra key sets w/fob, 4 total completely functional sets with each vehicle. | DI | \$222.10 |
| Line 26 | Bluetooth, dealer installed if not available from Factory. | STD | \$0.00 |
| Line 27 | Driver and passenger side curtain air bags. | STD | \$0.00 |
| Line 28 | Fog lamps. | NA | \$0.00 |
| Line 29 | Full instrumentation gauge package w/compass & exterior temperature. | STD | \$0.00 |
| Line 30 | Alloy Wheels | STD | \$0.00 |
| Line 31 | E85 FFV engine - IF AVAILABLE - include all required options and other pertinent information. STATE: Cylinders _____ Liters _____ Horsepower _____ Torque _____ LIST OTHER _____ REQUIREMENTS: | INC W/ BASE | \$0.00 |
| Line 32 | Roof Rack. | INC W/ BASE | \$0.00 |
| Line 33 | Stability Control. | STD | \$0.00 |
| Line 34 | DEDUCT COST: Delete Daytime running lights. | NA | \$0.00 |
| Line 35 | DEDUCT COST: Delete Power windows. | NA | \$0.00 |
| Line 36 | DEDUCT COST: Delete Power door locks with remote keyless entry. | NA | \$0.00 |
| Line 37 | 2 extra key sets w/fob, 4 total complete functional sets, for DAS direct ship vehicles only. | DI | \$182.15 |
| Line 38 | DEDUCT COST: Delete vehicle communication system (OnStar or equivalent) if standard. | STD | \$0.00 |
| Line 39 | Deduct (per vehicle) for Factory Direct Delivery with Pre Delivery Inspection (PDI) performed by receiving Agency (should be a negative number). | NA | \$0.00 |

BID ID: SUV 1.1 - DOT

| DOT Required Options (Prices are required to complete Bid - if standard state STD, if part of a package state package code, if not available state N/A, if dealer installed/provided state DLR, if cost is a deduct, state as a negative (-) number, if cost is zero (0), enter '0'.) | State Package or Code Number | Option Price MUST be provided |
|---|------------------------------|--------------------------------------|
| Line 26 Bluetooth, dealer installed if not available from Factory. | STD | \$0.00 |

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|---|--|----------------------------|--------------------|
| Line 31 | E85 FFV engine - IF AVAILABLE - include all required options and other pertinent information. STATE: Cylinders _____ Liters _____ Horsepower _____ Torque _____ LIST OTHER _____ REQUIREMENTS: _____ | INC W/ BASE | \$0.00 |
| Line 40 | Please use the following lines for any price adjustments and comments on why price adjustments are necessary. Please reference manufacture codes when adjusting costs. | | |
| Line 41 | | | \$0.00 |
| Line 42 | | | \$0.00 |
| Line 43 | | | \$0.00 |
| | | Estimated Quantity: | 10 |
| Line 44 | Delivered FOB: Iowa Department of Transportation Motor Pool, Ames. Delivery Cost - Enter miles in whole number, MapQuest city to city - Cost will be automatically calculated | Delivery Miles | Delivery Cost |
| | | 0 | \$0.00 |
| Line 45 | TOTAL PRICE EACH: Add Base Cost, Options, and Delivery Cost | | \$22,668.39 |
| Below Information Must Be Provided to complete LCC | | | |
| | Vehicle Make (i.e.: Ford, Chevrolet, etc.): | CHEVROLET | |
| | Vehicle Common Model Name (i.e.:Taurus, CK1500, Uplander, etc.): | CAPTIVA | |
| | Vehicle Exact Model Code (i.e.: R44, CC15653, RSKL52, etc.): | 1LD26 | |
| | Vehicle Trim Package Common Name (i.e.: XLT, SE, LT, etc.): | 1LS | |
| | Exact Trim Package Code Designation (i.e.: 617A, 25J, 2LT, 1WT, etc.): | 1LS | |
| | State Exact Engine Code (i.e.: 99L, LY6, EVE, etc.): | LEA | |
| | State Exact Transmission Code (i.e.: MYD, DGQ, 44T, etc.): | MX0 | |
| | American Made (Yes/No): | NO | |
| | EPA Highway MPG Rating (if applicable): | 28 | |

BID ID: SUV 1.2 - DAS

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|--|--|------------------------------|-------------------------------|
| DAS Required Options (Prices are required to complete Bid - if standard state STD, if part of a package state package code, if not available state N/A, if dealer installed/provided state DLR, if cost is a deduct, state as a negative (-) number, if cost is zero (0), enter '0'.) | | State Package or Code Number | Option Price MUST be provided |
| Line 24 | Power driver's seat with adjustable lumbar support. | NA | \$0.00 |
| Line 31 | E85 FFV engine - IF AVAILABLE - include all required options and other pertinent information. STATE: Cylinders _____ Liters _____ Horsepower _____ Torque _____ LIST OTHER _____ REQUIREMENTS: _____ | INC W/ BASE | \$0.00 |
| Line 38 | DEDUCT COST: Delete vehicle communication system (OnStar or equivalent) if standard. | STD | \$0.00 |
| Line 46 | Please use the following lines for any price adjustments and comments on why price adjustments are necessary. Please reference manufacture codes when adjusting costs. | | |
| Line 47 | | | \$0.00 |
| Line 48 | | | \$0.00 |
| Line 49 | | | \$0.00 |
| | | Estimated Quantity: | 2 |
| Line 50 | Delivered FOB Factory Direct: Department of Administrative Services, Des Moines. Delivery Cost - Enter miles in whole number, MapQuest city to city - Cost will be automatically calculated | Delivery Miles | Delivery Cost |
| | | 0 | \$0.00 |
| Line 51 | TOTAL PRICE EACH: Add Base Cost, Options, and Delivery Cost | | \$22,668.39 |
| Below Information Must Be Provided to complete LCC | | | |
| | Vehicle Make (i.e.: Ford, Chevrolet, etc.): | CHEVROLET | |
| | Vehicle Common Model Name (i.e.:Taurus, CK1500, Uplander, etc.): | CAPTIVA | |
| | Vehicle Exact Model Code (i.e.: R44, CC15653, RSKL52, etc.): | 1LD26 | |
| | Vehicle Trim Package Common Name (i.e.: XLT, SE, LT, etc.): | 1LS | |
| | Exact Trim Package Code Designation (i.e.: 617A, 25J, 2LT, 1WT, etc.): | 1LS | |
| | State Exact Engine Code (i.e.: 99L, LY6, EVE, etc.): | LEA | |
| | State Exact Transmission Code (i.e.: MYD, DGQ, 44T, etc.): | MX0 | |
| | American Made (Yes/No): | NO | |
| | EPA Highway MPG Rating (if applicable): | 28 | |

7 SUV Group 2 - Small 4-door 4x4

SMALL 4-DOOR UTILITY VEHICLE w/4-WHEEL or ALL-WHEEL DRIVE & 5-PASSENGER SEATING: 4-Cylinder Engine, Automatic or CVT Transmission. Ford Escape, Chevrolet Equinox, GMC Terrain, Jeep Patriot, Nissan Rogue, Toyota RAV4, or equivalent meeting specifications.

| Line Number | Base Vehicle Minimum Specifications | State Package or Code Number | |
|---|---|------------------------------|-------------------------------|
| Line 1 | Wheelbase: 100 to 113 inches. | STD | |
| Line 2 | Engine: Base engine for model bid with specified options and accessories. If base is available as E85 flex-fuel, it must be provided. STATE: Cylinders <u>4</u> Liters <u>2.4</u> Horsepower <u>182</u> Torque <u>172</u> | LEA | |
| Line 3 | Air conditioning w/all required options. | STD | |
| Line 4 | Tilt steering column, Automatic speed control. | STD | |
| Line 5 | Power steering. | STD | |
| Line 6 | Wipers, intermittent. | STD | |
| Line 7 | Radio, AM-FM w/internal clock. Delete satellite radio if possible. | STD | |
| Line 8 | Mirrors: Power exterior foldaway, interior day/night. | STD | |
| Line 9 | Full interior insulation/trim package, to include door/side wall panels, full headliner, dome lamp. Front bucket seats, one 3-person rear split bench seat w/folding backs, all w/cloth upholstery. | STD | |
| Line 10 | Full length floor carpet with color keyed floor mats. | STD | |
| Line 11 | Power brakes w/4-wheel anti-lock system. | STD | |
| Line 12 | Power windows and door locks. Remote keyless entry. | STD | |
| Line 13 | Power point or cigar lighter. | STD | |
| Line 14 | Tires: All-season radials. Standard spare. | STD | |
| Line 15 | Rear window defroster and wiper/washer. | STD | |
| Line 16 | Privacy glass. | STD | |
| Line 17 | Daytime running lights. | STD | |
| Line 18 | Factory installed Bluetooth. | | |
| Line 19 | State GVWR: | | 5070 |
| Line 20 | State Payload Capacity: | | 1050 |
| Line 21 | BASE VEHICLE PRICE CONFIGURED AS PER ABOVE | | \$22,239.00 |
| Line 22 | Delivery Charge. State cents per mile charge for anywhere in the State of Iowa. Use \$0.00 format | | \$1.25 |
| Options List - Dealer must provide price for each option. (Prices are required to complete Bid - if standard state STD, if part of a package state package code, if not available state N/A, if dealer installed/provided state DLR, if cost is a deduct, state as a negative (-) number, if cost is zero (0), enter '0'.) | | State Package or Code Number | Option Price MUST be provided |
| Line 23 | Engine block heater or cold climate package. | K05 | \$65.00 |
| Line 24 | Front bucket seats, power driver's seat with adjustable lumbar support. | STD | \$0.00 |
| Line 25 | Bluetooth, dealer installed if not available from Factory. | STD | \$0.00 |
| Line 26 | Tow package: Receiver hitch and wiring plug. | NA | \$0.00 |
| Line 27 | 2 extra key sets w/fob, 4 total completely functional sets with each vehicle. | DI | \$250.00 |
| Line 28 | 2 extra key sets w/fob, 4 total complete functional sets, for DAS direct ship vehicles only. | DI | \$250.00 |
| Line 29 | Driver and passenger side curtain air bags. | STD | \$0.00 |
| Line 30 | Fog lamps. | STD | \$0.00 |
| Line 31 | Full instrumentation gauge package w/compass & exterior temperature. | STD | \$0.00 |
| Line 32 | Security shade for rear cargo area. | DI | \$150.00 |
| Line 33 | Alloy Wheels | STD | \$0.00 |
| Line 34 | E85 FFV engine - include all required options and other pertinent information. STATE: Cylinders _____ Liters _____ Horsepower _____ Torque _____ LIST OTHER REQUIREMENTS: | NA | \$0.00 |
| Line 35 | Roof Rack. | NA | \$0.00 |
| Line 36 | Stability Control. | STD | \$0.00 |
| Line 37 | Reverse Camera if not standard. | STD | \$0.00 |
| Line 38 | DEDUCT COST: Delete Daytime running lights. | NA | \$0.00 |
| Line 39 | DEDUCT COST: Delete Power windows. | NA | \$0.00 |
| Line 40 | DEDUCT COST: Delete Power door locks with remote keyless entry. | NA | \$0.00 |
| Line 41 | DEDUCT COST: Delete vehicle communication system (OnStar or equivalent) if standard. | UE0 | (\$120.00) |
| Line 42 | Deduct (per vehicle) for Factory Direct Delivery with Pre Delivery Inspection (PDI) performed by receiving Agency (should be a negative number). | | \$0.00 |

*Bob Brown GMC
1405 SE ORALABOK ROAD
AUKENY, IA 50021*

| BID ID: SUV 2.1 - DOT | | |
|---|--|---|
| DOT Required Options (Prices are required to complete Bid - if standard state STD, if part of a package state package code, if not available state N/A, if dealer installed/provided state DLR, if cost is a deduct, state as a negative (-) number, if cost is zero (0), enter '0'.) | State Package or Code Number | Option Price MUST be provided |
| Line 24 Front bucket seats, power driver's seat with adjustable lumbar support. | STD | \$0.00 |
| Line 25 Bluetooth, dealer installed if not available from Factory. | STD | \$0.00 |
| Line 27 2 extra key sets w/fob, 4 total completely functional sets with each vehicle. | DI | \$250.00 |
| Line 29 Driver and passenger side curtain air bags. | STD | \$0.00 |
| Line 30 Fog lamps. | STD | \$0.00 |
| Line 31 Full instrumentation gauge package w/compass & exterior temperature. | DI | \$150.00 |
| Line 32 Security shade for rear cargo area. | | |
| Line 34 E85 FFV engine - include all required options and other pertinent information. STATE: _____ Cylinders _____ Liters _____ Horsepower _____ Torque _____ LIST OTHER _____ REQUIREMENTS: | NA | \$0.00 |
| Line 36 Stability Control. | STD | \$0.00 |
| Line 37 Reverse Camera if not standard. | STD | \$0.00 |
| Line 43 Please use the following lines for any price adjustments and comments on why price adjustments are necessary. Please reference manufacture codes when adjusting costs. | | |
| Line 44 | | \$0.00 |
| Line 45 | | \$0.00 |
| Line 46 | | \$0.00 |
| Estimated Quantity: | | 2 |
| Delivered FOB: Iowa Department of Transportation Motor Pool, Ames. Delivery Cost - Enter miles in whole number, MapQuest city to city - Cost will be automatically calculated | | Delivery Miles 10 Delivery Cost \$12.50 |
| Line 47 | TOTAL PRICE EACH: Add Base Cost, Options, and Delivery Cost | |
| Line 48 | \$22,651.50 | |
| Below Information Must Be Provided to complete LCC | | |
| Vehicle Make (i.e.: Ford, Chevrolet, etc.): | | GMC |
| Vehicle Common Model Name (i.e.: Taurus, CK1500, Uplander, etc.): | | TERRAIN |
| Vehicle Exact Model Code (i.e.: R44, CC15653, RSKL52, etc.): | | TLG26 |
| Vehicle Trim Package Common Name (i.e.: XLT, SE, LT, etc.): | | SLE |
| Exact Trim Package Code Designation (i.e.: 617A, 25J, 2LT, 1WT, etc.): | | SLE-1 |
| State Exact Engine Code (i.e.: 99L, LY6, EVE, etc.): | | LEA |
| State Exact Transmission Code (i.e.: MYD, DGG, 44T, etc.): | | MX0 |
| American Made (Yes/No): | | YES |
| EPA Highway MPG Rating (if applicable): | | 29 |

| BID ID: FVN 2.2 - DAS | | |
|---|--|---------------------------------------|
| DAS Required Options (Prices are required to complete Bid - if standard state STD, if part of a package state package code, if not available state N/A, if dealer installed/provided state DLR, if cost is a deduct, state as a negative (-) number, if cost is zero (0), enter '0'.) | State Package or Code Number | Option Price MUST be provided |
| Line 24 Front bucket seats, power driver's seat with adjustable lumbar support. | STD | \$0.00 |
| Line 27 2 extra key sets w/fob, 4 total completely functional sets with each vehicle. | DI | \$250.00 |
| Line 29 Driver and passenger side curtain air bags. | STD | \$0.00 |
| Line 30 Fog lamps. | STD | \$0.00 |
| Line 31 Full instrumentation gauge package w/compass & exterior temperature. | STD | \$0.00 |
| Line 34 E85 FFV engine - include all required options and other pertinent information. STATE: _____ Cylinders _____ Liters _____ Horsepower _____ Torque _____ LIST OTHER _____ REQUIREMENTS: | NA | \$0.00 |
| Line 36 Stability Control. | STD | \$0.00 |
| Line 41 DEDUCT COST: Delete vehicle communication system (OnStar or equivalent) if standard. | UE0 | (\$120.00) |
| Line 49 Please use the following lines for any price adjustments and comments on why price adjustments are necessary. Please reference manufacture codes when adjusting costs. | | |
| Line 50 LINE 41 IF YOU CHOOSE UE0 IT WILL DELETE XM RADIO, ONSTAR AND FACTORY BLUETOOTH | | \$0.00 |
| Line 51 | | \$0.00 |
| Line 52 | | \$0.00 |
| Estimated Quantity: | | 1 |
| Delivered FOB Factory Direct: Department of Administrative Services, Des Moines. Delivery Cost - Enter miles in whole number, MapQuest city to city - Cost will be automatically calculated | | Delivery Miles 0 Delivery Cost \$0.00 |
| Line 53 | TOTAL PRICE EACH: Add Base Cost, Options, and Delivery Cost | |
| Line 54 | #VALUE! \$22,369 | |
| Below Information Must Be Provided to complete LCC | | |
| Vehicle Make (i.e.: Ford, Chevrolet, etc.): | | GMC |
| Vehicle Common Model Name (i.e.: Taurus, CK1500, Uplander, etc.): | | TERRAIN |
| Vehicle Exact Model Code (i.e.: R44, CC15653, RSKL52, etc.): | | TLG26 |
| Vehicle Trim Package Common Name (i.e.: XLT, SE, LT, etc.): | | SLE |
| Exact Trim Package Code Designation (i.e.: 617A, 25J, 2LT, 1WT, etc.): | | SLE-1 |
| State Exact Engine Code (i.e.: 99L, LY6, EVE, etc.): | | LEA |
| State Exact Transmission Code (i.e.: MYD, DGG, 44T, etc.): | | MX0 |
| American Made (Yes/No): | | YES |
| EPA Highway MPG Rating (if applicable): | | 29 |

BOB BROWN GMC
1405 SE OKALAWA RD.
ANIKANY, IA 50021

7 SUV Group 3 - Mid-Size 4-door 4x4

MID-SIZE 4-DOOR UTILITY VEHICLE w/4-WHEEL DRIVE and 5-PASSENGER SEATING: Base Engine, Automatic Transmission. Ford Explorer, Jeep Grand Cherokee, Toyota 4Runner, Nissan Pathfinder, or equivalent meeting specifications.

| Line Number | Base Vehicle Minimum Specifications | State Package or Code Number | |
|---|---|--|-------------------------------|
| Line 1 | Wheelbase: 109.5 to 115 inches. | K8B,112.6,100A-7PASSENGER | |
| Line 2 | Air conditioning w/all required options. | STANDARD | |
| Line 3 | Tilt steering column, Automatic speed control. | STANDARD | |
| Line 4 | Wipers, intermittent. | STANDARD | |
| Line 5 | Engine: Base engine for model bid with specified options and accessories. If base is available as E85 flex-fuel, it must be provided. STATE: Cylinders <u>6</u> Liters <u>3.5</u> Horsepower <u>290</u> Torque <u>255</u> | | 998 |
| Line 6 | Power point. | STANDARD | |
| Line 7 | Radio, AM-FM w/internal clock. Delete satellite radio if possible. | STANDARD,SA TELITE RADIO REQ. FOR BLUETOOTH | |
| Line 8 | Power 4-wheel anti-lock brakes. | STANDARD | |
| Line 9 | Full interior insulation/trim package, to include door/side wall panels, full headliner, dome lamp. Front bucket seats, one 3-person rear seat w/folding back, all w/cloth upholstery. | 7B | |
| Line 10 | Full floor covering, rubber preferred - if available it must be provided. If floor covering must be carpet, OEM floor mats must be provided. | OEM MATTS | |
| Line 11 | Tires: All-terrain (not all-season) radials. Full size matching spare. | STANDARD | |
| Line 12 | Rear window defroster and wiper/washer.. | STANDARD | |
| Line 13 | Privacy glass. | STANDARD | |
| Line 14 | Transfer case with HI/LOW ranges. | NA | |
| Line 15 | Rear axle, anti-spin differential or traction control. | STANDARD | |
| Line 16 | Daytime running lights. | | 942 |
| Line 17 | Power windows. | STANDARD | |
| Line 18 | Power door locks with remote keyless entry. | STANDARD | |
| Line 19 | Factory installed Bluetooth. | 53M,85B | |
| Line 20 | State GVWR: | | 6120 |
| Line 21 | State Payload Capacity: | | 1620 |
| Line 22 | BASE VEHICLE PRICE CONFIGURED AS PER ABOVE | | \$26,274.96 |
| Line 23 | Delivery Charge. Per mile charge for anywhere in the State of Iowa. Use \$0.00 format | | \$3.50 |
| Options List - Dealer must provide price for each option. (Prices are required to complete Bid - If standard state STD, if part of a package state package code, if not available state N/A, if dealer installed/provided state DLR, if cost is a deduct, state as a negative (-) number, if cost is zero (0), enter '0'.) | | State Package or Code Number | Option Price MUST be provided |
| Line 24 | Engine block heater or cold climate package. | 41H | \$74.00 |
| Line 25 | Transmission cooler. | 44C,52T REQUIRES LINE 33 | \$467.00 |
| Line 26 | Power 6-way driver's seat, 2-way adjustable head restraints and manual driver/passenger lumbar support. | STANDARD | \$0.00 |
| Line 27 | Power 6-way driver & passenger seats with manual driver/passenger lumbar support and 2-position driver memory seat with easy entry/exit feature. | K8D,200A NO MEMORY | \$1,295.00 |
| Line 28 | Front bucket seats with center console. Console must be removable for 2-way radio installations. | NA | \$0.00 |
| Line 29 | Roof rack with cross bars. | 50N | \$140.00 |
| Line 30 | Tube steps at driver and passenger front door positions. | NA | \$0.00 |
| Line 31 | Bluetooth, dealer installed if not available from Factory. | IN BASE | \$0.00 |
| Line 32 | Trailer tow extendable mirrors. Power adjustable main head. | NA | \$0.00 |
| Line 33 | Trailer tow package: Class III receiver hitch, 2-inch shaft. 7-wire trailer wiring receptacle at hitch. | 44C,52T | \$467.00 |
| Line 34 | 2 extra key sets w/fob, 4 total completely functional sets with each vehicle. | DEALER | \$295.00 |
| Line 35 | Digital compass and temperature display. | STANDARD | \$0.00 |
| Line 36 | Front and side curtain air bags. | STANDARD | \$0.00 |
| Line 37 | Power Exterior Mirrors, fold away. | STANDARD | \$0.00 |
| Line 38 | Fog lamps. | K8D,200A | \$1,295.00 |
| Line 39 | Alloy Wheels. | STANDARD | \$0.00 |
| Line 40 | Tires: All-season radials. Full size matching spare. | STANDARD | \$0.00 |
| Line 41 | Hands Free Voice Activated Communication System (SYNC or equivalent). | IN BASE | \$0.00 |
| Line 42 | 4 x 4 off-road suspension and undercarriage protection package. | NA | \$0.00 |
| Line 43 | Gauge package: oil pressure, coolant temperature, voltmeter. | STANDARD | \$0.00 |
| Line 44 | E85 FFV engine - IF AVAILABLE - include all required options and other pertinent information. STATE: Cylinders <u>6</u> Liters <u>3.5</u> Horsepower <u>290</u> Torque <u>255</u> LIST OTHER REQUIREMENTS: | IN BASE | \$0.00 |
| Line 45 | Engine upgrade #1. Minimum 3.0 L displacement in lieu of base engine - include all required options and other pertinent information. STATE: Cylinders _____ Liters _____ Horsepower _____ Torque _____ LIST OTHER REQUIREMENTS: | IN BASE | \$0.00 |

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|---------|--|--------------------|------------|
| Line 46 | Engine upgrade #2. Minimum 4.0 L displacement in lieu of base engine - include all required options and other pertinent information. STATE: Cylinders _____ Liters _____ Horsepower _____ Torque _____ LIST OTHER REQUIREMENTS: | NA | \$0.00 |
| Line 47 | Full Floor Carpeting & OEM Mats if not provided in base above. | IN BASE | \$0.00 |
| Line 48 | Tire Pressure Monitoring System, if available. | STANDARD | \$0.00 |
| Line 49 | Stability Control System, if available. | STANDARD | \$0.00 |
| Line 50 | DEDUCT COST: Delete Daytime running lights. | DELETE 942 | (\$15.00) |
| Line 51 | DEDUCT COST: Delete Power windows. | NA | \$0.00 |
| Line 52 | DEDUCT COST: Delete Power door locks with remote keyless entry. | NA | \$0.00 |
| Line 53 | 2 extra key sets w/fob, 4 total complete functional sets, for DAS direct ship vehicles only. | DEALER@DAS | \$560.00 |
| Line 54 | DEDUCT COST: Delete vehicle communication system (OnStar or equivalent) if standard. | DELETE,53M,85 B | (\$198.00) |
| Line 55 | Deduct (per vehicle) for Factory Direct Delivery with Pre Delivery Inspection (PDI) performed by receiving Agency (should be a negative number). | | (\$36.00) |

| BID ID: SUV 3.1 - DAS | | | |
|---|---|------------------------------|-------------------------------|
| DAS Required Options (Prices are required to complete Bid - If standard state STD, if part of a package state package code, if not available state N/A, if dealer installed/provided state DLR, if cost is a deduct, state as a negative (-) number, if cost is zero (0), enter '0'.) | | State Package or Code Number | Option Price MUST be provided |
| Line 24 | Engine block heater or cold climate package. | 41H | \$74.00 |
| Line 27 | Power 6-way driver & passenger seats with manual driver/passenger lumbar support and 2-position driver memory seat with easy entry/exit feature. | K8D,200A NO MEMORY | \$1,295.00 |
| Line 33 | Trailer tow package: Class III receiver hitch, 2-inch shaft. 7-wire trailer wiring receptacle at hitch. | 44C,52T | \$467.00 |
| Line 37 | Power Exterior Mirrors, fold away. | STANDARD | \$0.00 |
| Line 41 | Hands Free Voice Activated Communication System (SYNC or equivalent). | IN BASE | \$0.00 |
| Line 42 | 4 x 4 off-road suspension and undercarriage protection package. | NA | \$0.00 |
| Line 43 | Gauge package: oil pressure, coolant temperature, voltmeter. | STANDARD | \$0.00 |
| Line 44 | E85 FFV engine - IF AVAILABLE - include all required options and other pertinent information. STATE: Cylinders_6_Liters_3.5_Horsepower_290_Torque_255_ LIST OTHER REQUIREMENTS: | IN BASE | \$0.00 |
| Line 47 | Full Floor Carpeting & OEM Mats if not provided in base above. | IN BASE | \$0.00 |
| Line 56 | Please use the following lines for any price adjustments and comments on why price adjustments are necessary. Please reference manufacture codes when adjusting costs. | | |
| Line 57 | K8D,200A HAS SYNC 53M,95B STANDARD | | \$0.00 |
| Line 58 | | | \$0.00 |
| Line 59 | | | \$0.00 |
| Estimated Quantity: | | 4 | |
| Delivered FOB Factory Direct: Department of Administrative Services, Des Moines. | | Delivery Miles | Delivery Cost |
| Delivery Cost - Enter miles in whole number, MapQuest city to city - Cost will be automatically calculated | | 3 | \$10.50 |
| Line 60 | TOTAL PRICE EACH: Add Base Cost, Options, and Delivery Cost | \$28,121.46 | |
| Line 61 | Below Information Must Be Provided to complete LCC | | |
| Vehicle Make (i.e.: Ford, Chevrolet, etc.): | | FORD | |
| Vehicle Common Model Name (i.e.: Taurus, CK1500, Uplander, etc.): | | EXPLORER | |
| Vehicle Exact Model Code (i.e.: R44, CC15653, RSKL52, etc.): | | K8D | |
| Vehicle Trim Package Common Name (i.e.: XLT, SE, LT, etc.): | | XLT | |
| Exact Trim Package Code Designation (i.e.: 617A, 25J, 2LT, 1WT, etc.): | | 200A | |
| State Exact Engine Code (i.e.: 99L, LY6, EVE, etc.): | | 998 | |
| State Exact Transmission Code (i.e.: MYD, DGQ, 44T, etc.): | | 44J | |
| American Made (Yes/No): | | NO | |
| EPA Highway MPG Rating (if applicable): | | 20 | |

7 SUV Group 6 - Full-Size Specialty 4x4

LARGE 4-DOOR SPECIALITY VEHICLE w/4-WHEEL DRIVE and 6-PASSENGER SEATING: 7,200 lb. GVWR minimum, V-8 Engine, Automatic Transmission. GM Suburban/Yukon XL or equivalent meeting specifications.

| Line Number | Base Vehicle Minimum Specifications | State Package or Code Number | |
|---|---|------------------------------|--|
| Line 1 | Wheelbase: 130 - 137 inches. | STD | |
| Line 2 | Air conditioning w/all required options. | STD | |
| Line 3 | Tilt steering column, Automatic speed control. | STD | |
| Line 4 | Wipers, intermittent. | STD | |
| Line 5 | Engine: Base engine for model bid with specified options and accessories. If base is available as E85 flex-fuel, it must be provided. STATE: Cylinders <u>8</u> Liters <u>5.3</u> Horsepower <u>355</u> Torque <u>383</u> | L83 | |
| Line 6 | Power point. | STD | |
| Line 7 | Radio, AM-FM w/internal clock. Delete satellite radio if possible. | STD | |
| Line 8 | Power 4-wheel anti-lock brakes. | STD | |
| Line 9 | Full interior insulation/trim package, to include door/side wall panels, full headliner, dome lamps. Two 3-person bench seats, all w/cloth upholstery. | HOU | |
| Line 10 | Full floor covering, rubber preferred - if available it must be provided. If floor covering must be carpet, OEM floor mats must be provided at all positions. | STD | |
| Line 11 | Tires: All-season radials with full size matching spare. | STD | |
| Line 12 | Rear liftgate with operable rear glass. | STD | |
| Line 13 | Rear window defroster and wiper/washer. | STD | |
| Line 14 | Privacy glass, dark tinted. | STD | |
| Line 15 | Transfer case with HI/LOW ranges. | STD | |
| Line 16 | Rear axle, anti-spin differential or traction control. | STD | |
| Line 17 | Tires, all-season radials. Full size spare tire. | STD | |
| Line 18 | Daytime running lights. | STD | |
| Line 19 | Power windows. | STD | |
| Line 20 | Power door locks with remote keyless entry. | STD | |
| Line 21 | Factory installed Bluetooth. | | 7500 |
| Line 22 | State GVWR: | TBD | |
| Line 23 | State Payload Capacity: | | |
| Line 24 | BASE VEHICLE PRICE CONFIGURED AS PER ABOVE | | \$36,068.74 |
| Line 25 | Delivery Charge. Per mile charge for anywhere in the State of Iowa. Use \$0.00 format | | \$1.75 |
| Options List - Dealer must provide price for each option. (Prices are required to complete Bid - If standard state STD, if part of a package state package code; if not available state N/A, if dealer installed/provided state DLR, if cost is a deduct, state as a negative (-) number, if cost is zero (0), enter 0.) | | State Package or Code Number | Option Price - <u>MUST</u> be provided |
| Line 26 | Engine block heater or cold climate package. | K05 | \$75.00 |
| Line 27 | Auxiliary rear heater and air conditioner. | STD | \$0.00 |
| Line 28 | Front and side curtain air bags. | STD | \$0.00 |
| Line 29 | 2 extra key sets w/fob, 4 total complete functional sets, for DAS direct ship vehicles only. | DI | \$133.00 |
| Line 30 | Power 4-wheel disc anti-lock brakes. | STD | \$0.00 |
| Line 31 | Front bucket seats, both power with adjustable lumbar support. | A95 | \$275.00 |
| Line 32 | Vinyl upholstery in lieu of cloth. | H2G | \$0.00 |
| Line 33 | Bluetooth, dealer installed if not available from Factory. | NA | \$0.00 |
| Line 34 | Trailer tow extendable mirrors. Power adjustable main head. | NA | \$0.00 |
| Line 35 | Trailer tow package: Class IV receiver hitch, 2-inch shaft. 7-wire trailer wiring receptacle at hitch. | STD | \$0.00 |
| Line 36 | Dealer installed brake controller. | DI | \$145.00 |
| Line 37 | 2 extra key sets w/fob, 4 total completely functional sets with each vehicle. | DI | \$172.95 |
| Line 38 | 9-passenger seating - 3rd row full bench seat. | STD | \$0.00 |
| Line 39 | Rear window defroster with intermittent rear window wiper/washer. | STD | \$0.00 |
| Line 40 | Stability control system. | STD | \$0.00 |
| Line 41 | Traction control system. | STD | \$0.00 |
| Line 42 | Electronic load leveling system. | NA | \$0.00 |
| Line 43 | Power Exterior Mirrors, heated. | STD | \$0.00 |
| Line 44 | Alloy wheels. | PZY | \$400.00 |
| Line 45 | Tires: All-terrain (not all-season) radials. Full size matching spare. | STD | \$0.00 |
| Line 46 | Tires: Light Truck, 10-ply. | NA | \$0.00 |
| Line 47 | Tire Pressure Monitoring system, if available. | STD | \$0.00 |
| Line 48 | Fog lamps. | NA | \$0.00 |
| Line 49 | Auto dimming rearview mirror. | STD | \$0.00 |
| Line 50 | 4 x 4 off-road suspension and undercarriage protection package. | NA | \$0.00 |
| Line 51 | Gauge package: oil pressure, coolant temperature, voltmeter. | STD | \$0.00 |
| Line 52 | Gauge package: oil pressure, coolant temperature, voltmeter, temperature and compass display. | STD | \$0.00 |
| Line 53 | E85 FFV engine - include all required options and other pertinent information. STATE: Cylinders _____ Liters _____ Horsepower _____ Torque _____ LIST OTHER _____ | INC W/ BASE | \$0.00 |
| Line 54 | Engine upgrade #1. Minimum 5.3 L displacement in lieu of base engine - include all required options and other pertinent information. STATE: Cylinders _____ Liters _____ Horsepower _____ Torque _____ LIST OTHER REQUIREMENTS: _____ | NA | \$0.00 |

| | | | |
|---------|--|-----|----------|
| Line 55 | Full Floor Carpeting & OEM Mats if not provided in base above. | B30 | \$190.00 |
| Line 56 | Roof rack with cross bars. | STD | \$0.00 |
| Line 57 | Running boards or tube steps. | STD | \$0.00 |
| Line 58 | DEDUCT COST: Delete Daytime running lights. | NA | \$0.00 |
| Line 59 | DEDUCT COST: Delete Power windows. | NA | \$0.00 |
| Line 60 | DEDUCT COST: Delete Power door locks with remote keyless entry | NA | \$0.00 |
| Line 61 | DEDUCT COST: Delete vehicle communication system (OnStar or equivalent) if standard. | UEO | -\$72.25 |
| Line 62 | Deduct (per vehicle) for Factory Direct Delivery with Pre Delivery Inspection (PDI) performed by receiving Agency (should be a negative number). | NA | \$0.00 |

| BID ID: SUV 6.1 - UI | | State Package or Code Number | Option Price - MUST be provided |
|---|---|------------------------------|---------------------------------|
| UI Required Options (Prices are required to complete Bid - if standard state STD, if part of a package state package code, if not available state N/A, if dealer installed/provided state DLR, if cost is a deduct, state as a negative (-) number, if cost is zero (0), enter '0'.) | | | |
| Line 27 | Auxiliary rear heater and air conditioner. | STD | \$0.00 |
| Line 28 | Front and side curtain air bags. | STD | \$0.00 |
| Line 30 | Power 4-wheel disc anti-lock brakes. | STD | \$0.00 |
| Line 35 | Trailer tow package: Class IV receiver hitch, 2-inch shaft. 7-wire trailer wiring receptacle at hitch. | DI | \$145.00 |
| Line 36 | Dealer installed brake controller. | DI | \$172.95 |
| Line 37 | 2 extra key sets w/fob, 4 total completely functional sets with each vehicle. | STD | \$0.00 |
| Line 38 | 9-passenger seating - 3rd row full bench seat. | STD | \$0.00 |
| Line 40 | Stability control system. | STD | \$0.00 |
| Line 41 | Traction control system. | STD | \$0.00 |
| Line 43 | Power Exterior Mirrors, heated. | NA | \$0.00 |
| Line 46 | Tires: Light Truck, 10-ply. | STD | \$0.00 |
| Line 47 | Tire Pressure Monitoring system, if available. | STD | \$0.00 |
| Line 51 | Gauge package: oil pressure, coolant temperature, voltmeter. | | |
| Line 53 | E85 FFV engine - include all required options and other pertinent information. STATE: _____ Cylinders _____ Liters _____ Horsepower _____ Torque _____ LIST OTHER _____ REQUIREMENTS: _____ | INC W/ BASE | \$0.00 |
| Line 61 | DEDUCT COST: Delete vehicle communication system (OnStar or equivalent) if standard. | UEO | (\$72.25) |
| Line 63 | Please use the following lines for any price adjustments and comments on why price adjustments are necessary. Please reference manufacture codes when adjusting costs. | | |
| Line 64 | | | \$0.00 |
| Line 65 | | | \$0.00 |
| Line 66 | | | \$0.00 |
| | | Estimated Quantity: | 3 |
| Delivered FOB: University of Iowa, Iowa City. | | Delivery Miles | Delivery Cost |
| Delivery Cost - Enter miles in whole number, MapQuest city to city - | | 60 | \$105.00 |
| Cost will be automatically calculated | | | |
| Line 67 | TOTAL PRICE EACH: Add Base Cost, Options, and Delivery Cost | | \$36,419.44 |
| Line 68 | | | |
| Below Information Must Be Provided to complete LCC | | | |
| Vehicle Make (i.e.: Ford, Chevrolet, etc.): | | CHEVROLET | |
| Vehicle Common Model Name (i.e.: Taurus, CK1500, Uplander, etc.): | | SUBURBAN | |
| Vehicle Exact Model Code (i.e.: R44, GC15653, RSKL52, etc.): | | CK15906 | |
| Vehicle Trim Package Common Name (i.e.: XLT, SE, LT, etc.): | | 1FL | |
| Exact Trim Package Code Designation (i.e.: 617A, 25J, 2LT, 1WT, etc.): | | 1FL | |
| State Exact Engine Code (i.e.: 99L, LY6, EVE, etc.): | | L83 | |
| State Exact Transmission Code (i.e.: MYD, DGQ, 44T, etc.): | | MYC | |
| American Made (Yes/No): | | NO | |
| EPA Highway MPG Rating (if applicable): | | 22 | |

| BID ID: SUV 6.1 ISU | | State Package or Code Number | Option Price - MUST be provided |
|--|---|------------------------------|---------------------------------|
| ISU Required Options (Prices are required to complete Bid - if standard state STD, if part of a package state package code, if not available state N/A, if dealer installed/provided state DLR, if cost is a deduct, state as a negative (-) number, if cost is zero (0), enter '0'.) | | | |
| Line 27 | Auxiliary rear heater and air conditioner. | STD | \$0.00 |
| Line 30 | Power 4-wheel disc anti-lock brakes. | STD | \$0.00 |
| Line 32 | Vinyl upholstery in lieu of cloth. | H2G | \$0.00 |
| Line 35 | Trailer tow package: Class IV receiver hitch, 2-inch shaft. 7-wire trailer wiring receptacle at hitch. | STD | \$0.00 |
| Line 36 | Dealer installed brake controller. | DI | \$145.00 |
| Line 37 | 2 extra key sets w/fob, 4 total completely functional sets with each vehicle. | DI | \$172.95 |
| Line 38 | 9-passenger seating - 3rd row full bench seat. | STD | \$0.00 |
| Line 39 | Rear window defroster with intermittent rear window wiper/washer. | STD | \$0.00 |
| Line 40 | Stability control system. | STD | \$0.00 |
| Line 41 | Traction control system. | STD | \$0.00 |
| Line 43 | Power Exterior Mirrors, heated. | STD | \$0.00 |
| Line 53 | E85 FFV engine - include all required options and other pertinent information. STATE: _____ Cylinders _____ Liters _____ Horsepower _____ Torque _____ LIST OTHER _____ REQUIREMENTS: _____ | INC W/ BASE | \$0.00 |
| Line 61 | DEDUCT COST: Delete vehicle communication system (OnStar or equivalent) if standard. | UEO | (\$72.25) |
| Line 69 | Please use the following lines for any price adjustments and comments on why price adjustments are necessary. Please reference manufacture codes when adjusting costs. | | |

| | | | |
|---|--|---|----------------------|
| Line 70 | | | \$0.00 |
| Line 71 | | | \$0.00 |
| Line 72 | | | \$0.00 |
| | | Estimated Quantity: | 6 |
| | | Delivered FOB: Iowa State University, Ames. | |
| | | Delivery Cost - Enter miles in whole number, MapQuest city to city - | |
| Line 73 | | Cost will be automatically calculated | |
| | | Delivery Miles | Delivery Cost |
| Line 74 | | 0 | \$0.00 |
| | | TOTAL PRICE EACH: Add Base Cost, Options, and Delivery Cost | \$36,314.44 |
| Below information Must Be Provided to complete LCC | | | |
| | | Vehicle Make (i.e.: Ford, Chevrolet, etc.): | CHEVROLET |
| | | Vehicle Common Model Name (i.e.: Taurus, CK1500, Uplander, etc.): | SUBURBAN |
| | | Vehicle Exact Model Code (i.e.: R44, CC15653, RSKL52, etc.): | CK15906 |
| | | Vehicle Trim Package Common Name (i.e.: XLT, SE, LT, etc.): | 1FL |
| | | Exact Trim Package Code Designation (i.e.: 617A, 25J, 2LT, 1WT, etc.): | 1FL |
| | | State Exact Engine Code (i.e.: 99L, LY6, EVE, etc.): | L83 |
| | | State Exact Transmission Code (i.e.: MYD, DGQ, 44T, etc.): | MYC |
| | | American Made (Yes/No): | NO |
| | | EPA Highway MPG Rating (if applicable): | 22 |