



Iowa Department of Transportation

800 Lincoln Way, Ames, Iowa 50010

Office: 515-239-1310

Fax: 515-239-1538

June 24, 2009

Subject: Rock Salt Contract Information

Letting Date: May 13, 2009.

To All Political Subdivisions:

Contracts will be activated by July 1, 2009 for DOT and all entities that accepted bid prices for salt for the FY2010 contract year. All Political Subdivisions are responsible for contacting vendors to place orders for salt after July 1, 2009.

A minimum of 20-25 ton shall be ordered to accommodate full truckloads. Political Subdivisions are obligated to purchase 80% of the estimated tonnage listed on the proposal. Salt vendors are responsible for supplying up to 120% of the estimated tonnage listed on the proposal.

The bid award can be accessed to view the salt supplier for your entity at www.iowadotpurchasing.com

Please mention the Iowa DOT contract number with the awarded vendor below for your location when ordering.

Contract information:

North American Salt Co.- Sean Lierz
9900 West 109th ST. STE 600
Overland Park, KS 66210
Phone No.: 1-800-323-1641
Fax No.: 913-338-7945

Contract No.: 5377
Contract Date: 07-01-09
Contract Expires: 06-30-10

Independent Salt- Steve Olson
P.O. Box 36
Kanopolis, KS 67454
Phone No.: 1-800-472-7258
Fax No.: 785-472-5196

Contract No.: 5376
Contract Date: 07-01-09
Contract Expires: 06-30-10

Cargill, Inc.-Josh Evcic
Salt Division
24950 Country Club Blvd.
North Olmstead, OH 44070
Phone No.: 1-800-600-7258
Fax No.: 800-467-3409

Contract No.: 5373
Contract Date: 07-01-09
Contract Expires: 06-30-10

Hutchinson Salt Co.-Marilyn Taber
136 W. 12th St.
Baxter Springs, KS 66713
Phone No.: 913-557-4953
Fax No.: 913-294-2463

Contract No.:5375
Contract Date: 07-01-09
Contract Expires: 06-30-10

Central Salt, LLC- Doug Williams
385 Airport Road, Suite 108
Elgin, IL. 60123
Phone No.:888-499-7258
Fax No.: 847-608-8135

Contract No.: 5374
Contract Date: 07-01-09
Contract Expires: 06-30-10

If you have any questions, please contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "Renee R. Shirley". The signature is fluid and cursive, with the first name "Renee" and last name "Shirley" clearly distinguishable.

Renee R. Shirley
Senior Purchasing Agent
Office of Procurement & Distribution
Phone No. 515-239-1578
Fax No. 515-817-6602
E-mail: renee.shirley@dot.iowa.gov



FY2010 Rock Salt Final Contracts

POLITICAL SUBDIVISIONS - CITY				
<u>Tons</u>	<u>Location</u>	<u>Vendor</u>	<u>Price/ton</u>	<u>Total Cost</u>
170	ADAIR	NORTH AMERICAN SALT	\$90.57	\$15,396.90
125	ALGONA	NORTH AMERICAN SALT	\$80.30	\$10,037.50
400	ALTOONA	NORTH AMERICAN SALT	\$81.57	\$32,628.00
40	ANITA	NORTH AMERICAN SALT	\$91.92	\$3,676.80
20	ARNOLDS PARK	NORTH AMERICAN SALT	\$83.63	\$1,672.60
20	BATTLE CREEK	NORTH AMERICAN SALT	\$95.47	\$1,909.40
25	BRIGHTON	NORTH AMERICAN SALT	\$66.40	\$1,660.00
1000	BURLINGTON	NORTH AMERICAN SALT	\$60.43	\$60,430.00
50	CARSON	INDEPENDENT	\$54.65	\$2,732.50
2500	CEDAR FALLS	NORTH AMERICAN SALT	\$71.37	\$178,425.00
8000	CEDAR RAPIDS	NORTH AMERICAN SALT	\$66.49	\$531,920.00
100	CENTER POINT	NORTH AMERICAN SALT	\$68.43	\$6,843.00
250	CHARITON	INDEPENDENT	\$64.48	\$16,120.00
120	CLARION	NORTH AMERICAN SALT	\$77.56	\$9,307.20
175	CLEAR LAKE	NORTH AMERICAN SALT	\$73.47	\$12,857.25
600	CORALVILLE	CENTRAL SALT LLC	\$63.22	\$37,932.00
170	CRESCO	NORTH AMERICAN SALT	\$65.06	\$11,060.20
150	CRESTON	INDEPENDENT	\$62.79	\$9,418.50
50	DALLAS CENTER	NORTH AMERICAN SALT	\$85.82	\$4,291.00
60	DANVILLE	NORTH AMERICAN SALT	\$62.00	\$3,720.00

450	DECORAH	NORTH AMERICAN SALT	\$61.24	\$27,558.00
400	DEWITT	NORTH AMERICAN SALT	\$61.65	\$24,660.00
50	DURANT	NORTH AMERICAN SALT	\$62.02	\$3,101.00
36	EAGLE GROVE	NORTH AMERICAN SALT	\$80.80	\$2,908.80
25	EARLING	NORTH AMERICAN SALT	\$98.95	\$2,473.75
100	EDDYVILLE	NORTH AMERICAN SALT	\$69.89	\$6,989.00
350	ELDRIDGE	NORTH AMERICAN SALT	\$60.00	\$21,000.00
50	ELLSWORTH	NORTH AMERICAN SALT	\$80.80	\$4,040.00
25	ELMA	NORTH AMERICAN SALT	\$68.43	\$1,710.75
100	ELY	NORTH AMERICAN SALT	\$69.93	\$6,993.00
150	EVANSDALE	NORTH AMERICAN SALT	\$72.00	\$10,800.00
325	FAIRFIELD	NORTH AMERICAN SALT	\$67.18	\$21,833.50
40	GARNER	NORTH AMERICAN SALT	\$76.84	\$3,073.60
30	GILBERTVILLE	NORTH AMERICAN SALT	\$72.00	\$2,160.00
20	GILMORE CITY	NORTH AMERICAN SALT	\$85.41	\$1,708.20
25	GOWRIE	NORTH AMERICAN SALT	\$85.94	\$2,148.50
20	GRAND MOUND	NORTH AMERICAN SALT	\$66.57	\$1,331.40
150	GRANGER	INDEPENDENT	\$69.28	\$10,392.00
700	GRINNELL	NORTH AMERICAN SALT	\$75.05	\$52,535.00
150	GUTTENBURG	NORTH AMERICAN SALT	\$60.00	\$9,000.00
75	HAMPTON	NORTH AMERICAN SALT	\$75.00	\$5,625.00
200	HARLAN	INDEPENDENT	\$58.80	\$11,760.00
25	HAWKEYE	NORTH AMERICAN SALT	\$64.98	\$1,624.50
75	HUDSON	NORTH AMERICAN SALT	\$71.09	\$5,331.75

20	HULL	NORTH AMERICAN SALT	\$88.75	\$1,775.00
125	HUMBOLDT	NORTH AMERICAN SALT	\$83.27	\$10,408.75
3000	IOWA CITY	CENTRAL SALT LLC	\$59.02	\$177,060.00
40	JANESVILLE	NORTH AMERICAN SALT	\$69.63	\$2,785.20
22	KEOTA	NORTH AMERICAN SALT	\$69.61	\$1,531.42
85	LAKE MILLS	NORTH AMERICAN SALT	\$71.61	\$6,086.85
20	LAMONT	NORTH AMERICAN SALT	\$68.00	\$1,360.00
50	LANSING	NORTH AMERICAN SALT	\$60.00	\$3,000.00
20	LAURENS	NORTH AMERICAN SALT	\$87.58	\$1,751.60
1250	LECLAIRE	NORTH AMERICAN SALT	\$60.00	\$75,000.00
600	LeMARS	NORTH AMERICAN SALT	\$90.99	\$54,594.00
175	LISBON	NORTH AMERICAN SALT	\$67.61	\$11,831.75
600	MANCHESTER	NORTH AMERICAN SALT	\$63.50	\$38,100.00
60	MANSON	NORTH AMERICAN SALT	\$89.94	\$5,396.40
400	MAQUOKETA	NORTH AMERICAN SALT	\$62.11	\$24,844.00
60	MARQUETTE	NORTH AMERICAN SALT	\$60.00	\$3,600.00
1200	MASON CITY	NORTH AMERICAN SALT	\$72.12	\$86,544.00
25	MECHANICSVILLE	NORTH AMERICAN SALT	\$67.61	\$1,690.25
50	MILFORD	NORTH AMERICAN SALT	\$84.80	\$4,240.00
50	MISSOURI VALLEY	INDEPENDENT	\$60.00	\$3,000.00
23	MONTROSE	NORTH AMERICAN SALT	\$60.00	\$1,380.00
250	MOUNT PLEASANT	NORTH AMERICAN SALT	\$62.12	\$15,530.00
200	MT. VERNON	NORTH AMERICAN SALT	\$70.03	\$14,006.00

400	NEVADA	INDEPENDENT	\$62.69	\$25,076.00
30	NORTH ENGLISH	NORTH AMERICAN SALT	\$71.03	\$2,130.90
75	NEW LONDON	NORTH AMERICAN SALT	\$63.10	\$4,732.50
150	NORTH LIBERTY	NORTH AMERICAN SALT	\$69.89	\$10,483.50
25	OAKLAND	NORTH AMERICAN SALT	\$96.22	\$2,405.50
125	OELWEIN	NORTH AMERICAN SALT	\$63.00	\$7,875.00
100	ONAWA	NORTH AMERICAN SALT	\$98.95	\$9,895.00
75	ORANGE CITY	NORTH AMERICAN SALT	\$89.94	\$6,745.50
350	OSCEOLA	INDEPENDENT	\$62.98	\$22,043.00
300	OSKALOOSA	INDEPENDENT	\$65.90	\$19,770.00
1200	OTTUMWA	NORTH AMERICAN SALT	\$67.01	\$80,412.00
30	PARKERSBURG	NORTH AMERICAN SALT	\$72.12	\$2,163.60
25	POCAHONTAS	NORTH AMERICAN SALT	\$87.58	\$2,189.50
200	RIVERDALE	NORTH AMERICAN SALT	\$60.00	\$12,000.00
50	RIVERSIDE	NORTH AMERICAN SALT	\$65.01	\$3,250.50
150	ROBINS	NORTH AMERICAN SALT	\$69.12	\$10,368.00
100	ROCKWELL CITY	NORTH AMERICAN SALT	\$89.94	\$8,994.00
30	SANBORN	NORTH AMERICAN SALT	\$87.58	\$2,627.40
175	SIGOURNEY	NORTH AMERICAN SALT	\$69.61	\$12,181.75
100	SLOAN	NORTH AMERICAN SALT	\$96.66	\$9,666.00
50	SPIRIT LAKE	NORTH AMERICAN SALT	\$83.63	\$4,181.50
100	SPRINGVILLE	NORTH AMERICAN SALT	\$66.02	\$6,602.00
350	STORM LAKE	CENTRAL	\$83.12	\$29,092.00
50	SUMNER	NORTH AMERICAN SALT	\$66.06	\$3,303.00

80	TOLEDO	NORTH AMERICAN SALT	\$73.51	\$5,880.80
50	TRAER	NORTH AMERICAN SALT	\$72.12	\$3,606.00
25	VAN METER	NORTH AMERICAN SALT	\$85.82	\$2,145.50
40	WAHPETON	NORTH AMERICAN SALT	\$84.80	\$3,392.00
20	WALNUT	NORTH AMERICAN SALT	\$94.81	\$1,896.20
6000	WATERLOO	NORTH AMERICAN SALT	\$69.24	\$415,440.00
900	WAVERLY	NORTH AMERICAN SALT	\$67.67	\$60,903.00
610	WEBSTER CITY	INDEPENDENT	\$67.84	\$41,382.40
25	WELLMAN	NORTH AMERICAN SALT	\$67.77	\$1,694.25
150	WEST BURLINGTON	NORTH AMERICAN SALT	\$60.43	\$9,064.50
120	WEST UNION	NORTH AMERICAN SALT	\$65.00	\$7,800.00
75	WILTON	NORTH AMERICAN SALT	\$60.00	\$4,500.00
25	WINFIELD	NORTH AMERICAN SALT	\$63.95	\$1,598.75
POLITICAL SUBDIVISIONS- COUNTY				
<u>Tons</u>	<u>Location</u>	<u>Vendor</u>	<u>Price/ton</u>	<u>Total Cost</u>
500	ADAIR	NORTH AMERICAN SALT	\$89.19	\$44,595.00
250	ADAMS	INDEPENDENT	\$58.70	\$14,675.00
1250	ALLAMAKEE	NORTH AMERICAN SALT	\$60.00	\$75,000.00
150	BOONE- BOONE	INDEPENDENT	\$64.85	\$9,727.50
125	BOONE - MADRID	INDEPENDENT	\$64.85	\$8,106.25
150	BOONE - OGDEN	INDEPENDENT	\$64.85	\$9,727.50
600	BREMER-TRIPOLI	NORTH AMERICAN SALT	\$69.00	\$41,400.00
600	BREMER-WAVERLY	NORTH AMERICAN SALT	\$69.00	\$41,400.00
650	BUENA VISTA - SIOUX RAPIDS	NORTH AMERICAN SALT	\$88.75	\$57,687.50

1000	BUENA VISTA - STORM LAKE	NORTH AMERICAN SALT	\$90.99	\$90,990.00
800	CALHOUN-LAKE CITY	NORTH AMERICAN SALT	\$89.94	\$71,952.00
1000	CARROLL	CENTRAL SALT LLC	\$80.05	\$80,050.00
700	CEDAR	NORTH AMERICAN SALT	\$61.00	\$42,700.00
350	CERRO GORDO, CLEAR LAKE	NORTH AMERICAN SALT	\$73.50	\$25,725.00
350	CERRO GORDO, ROCKWELL SHOP	NORTH AMERICAN SALT	\$73.50	\$25,725.00
415	CERRO GORDO, MASON CITY SHOP	NORTH AMERICAN SALT	\$72.20	\$29,963.00
1400	CHICKASAW	NORTH AMERICAN SALT	\$67.06	\$93,884.00
200	CLARKE	INDEPENDENT	\$62.98	\$12,596.00
2000	CLAYTON	NORTH AMERICAN SALT	\$60.00	\$120,000.00
1000	CRAWFORD	INDEPENDENT	\$63.74	\$63,740.00
750	DECATUR	INDEPENDENT	\$62.24	\$46,680.00
2000	DELAWARE	CENTRAL SALT LLC	\$62.10	\$124,200.00
400	DICKINSON	INDEPENDENT	\$71.44	\$28,576.00
50	EMMET	NORTH AMERICAN SALT	\$81.42	\$4,071.00
1500	FAYETTE	NORTH AMERICAN SALT	\$60.00	\$90,000.00
600	FRANKLIN	NORTH AMERICAN SALT	\$73.47	\$44,082.00
2400	GRUNDY	NORTH AMERICAN SALT	\$73.68	\$176,832.00
800	GUTHRIE	NORTH AMERICAN SALT	\$90.57	\$72,456.00
150	HANCOCK	NORTH AMERICAN SALT	\$77.20	\$11,580.00
1700	HARDIN	INDEPENDENT	\$69.34	\$117,878.00
475	HENRY	NORTH AMERICAN SALT	\$61.12	\$29,032.00
1200	HOWARD	NORTH AMERICAN SALT	\$65.06	\$78,072.00

1600	IOWA	NORTH AMERICAN SALT	\$67.41	\$107,856.00
2000	JACKSON	CENTRAL SALT LLC	\$59.84	\$119,680.00
400	JEFFERSON	NORTH AMERICAN SALT	\$67.18	\$26,872.00
2200	JOHNSON	NORTH AMERICAN SALT	\$68.46	\$150,612.00
2000	JONES	NORTH AMERICAN SALT	\$64.09	\$128,180.00
100	KEOKUK	NORTH AMERICAN SALT	\$69.61	\$6,961.00
500	KOSSUTH	NORTH AMERICAN SALT	\$80.30	\$40,150.00
1200	LEE	NORTH AMERICAN SALT	\$60.00	\$72,000.00
300	LINN - ALICE	NORTH AMERICAN SALT	\$69.50	\$20,850.00
250	LINN - DREXLER SHOP	NORTH AMERICAN SALT	\$69.50	\$17,375.00
760	LINN - 1888 COUNTY HOME ROAD	NORTH AMERICAN SALT	\$69.50	\$52,820.00
120	LINN - MORGAN CREEK	NORTH AMERICAN SALT	\$69.50	\$8,340.00
300	LINN - MT. VERNON	NORTH AMERICAN SALT	\$42.61	\$12,783.00
250	LINN - TODDVILLE	NORTH AMERICAN SALT	\$69.50	\$17,375.00
100	LINN - WALFORD	NORTH AMERICAN SALT	\$69.50	\$6,950.00
120	LINN - WHITTIER	NORTH AMERICAN SALT	\$71.57	\$8,588.40
1000	LOUISA	NORTH AMERICAN SALT	\$63.11	\$63,110.00
150	LUCAS	INDEPENDENT	\$65.22	\$9,783.00
1500	MITCHELL	NORTH AMERICAN SALT	\$69.59	\$104,385.00
750	OSCEOLA	CENTRAL SALT LLC	\$74.41	\$55,807.50
240	PALO ALTO	NORTH AMERICAN SALT	\$84.30	\$20,232.00
1200	POTTAWATTAMIE - CARSON	INDEPENDENT	\$56.88	\$68,256.00
2300	POTTAWATTAMIE - UNDERWOOD	CENTRAL SALT LLC	\$65.44	\$150,512.00
1800	SCOTT	NORTH AMERICAN SALT	\$60.00	\$108,000.00

800	STORY	INDEPENDENT	\$63.60	\$50,880.00
150	TAMA - CHELSEA	NORTH AMERICAN SALT	\$73.51	\$11,026.50
250	TAMA - GARWIN	NORTH AMERICAN SALT	\$75.00	\$18,750.00
1400	TAMA - TOLEDO	NORTH AMERICAN SALT	\$73.51	\$102,914.00
600	TAMA - TRAER	NORTH AMERICAN SALT	\$72.12	\$43,272.00
250	UNION	NORTH AMERICAN SALT	\$85.82	\$21,455.00
1200	WAYNE	INDEPENDENT	\$63.93	\$76,716.00
300	WINNEBAGO - BUFFALO CENTER	NORTH AMERICAN SALT	\$75.06	\$22,518.00
200	WINNEBAGO - LAKE MILLS	NORTH AMERICAN SALT	\$71.61	\$14,322.00
400	WOODBURY	NORTH AMERICAN SALT	\$95.47	\$38,188.00
500	WINNESHIEK-OSSIAN	NORTH AMERICAN SALT	\$60.56	\$30,280.00
500	WINNESHIEK-FT. ATKINSON	NORTH AMERICAN SALT	\$61.24	\$30,620.00
500	WINNESHIEK-RIDGEWAY	NORTH AMERICAN SALT	\$62.01	\$31,005.00
500	WINNESHIEK-DECORAH	NORTH AMERICAN SALT	\$61.24	\$30,620.00
500	WINNESHIEK-DECORAH	NORTH AMERICAN SALT	\$61.24	\$30,620.00
	OTHER			
<u>Tons</u>	<u>Location</u>	<u>Vendor</u>	<u>Price/ton</u>	<u>Total Cost</u>
350	EASTERN IOWA AIRPORT	NORTH AMERICAN SALT	\$69.50	\$24,325.00
400	MESKWAKI PUBLIC WORKS	INDEPENDENT	\$66.60	\$23,310.00
75	NEWTON CORRECTIONAL FACILITY	INDEPENDENT	\$70.24	\$5,268.00
200	NORTHERN IOWA UNIVERSITY	NORTH AMERICAN SALT	\$71.09	\$14,218.00