BURLINGTON JUNCTION RAILWAY (BJRY)

www.bjryrail.com

Emergency number: 888-753-6157

Corporate headquarters 200 Jefferson St. Burlington, IA 52601 Phone: 319-754-5000 **General offices** 1510 Bluff Road P.O. Box 37 Burlington, IA 52601 Phone: 319-753-6157

Overview

The BJRY is a shortline railroad that was established in 1985 and is headquartered in Burlington, Iowa. BJRY provides rail switching and commodity transloading services in Burlington, Mount Pleasant, and Ottumwa in Iowa, as well as at locations in Illinois and Missouri.

Transloading

Burlington, IA

Le Mars, IA

Mount Pleasant, IA

Ottumwa, IA

Railroad interchanges

| Burlington, IA | BNSF |
|--------------------|------|
| Le Mars, IA | CN |
| Mount Pleasant, IA | BNSF |
| Ottumwa, IA | BNSF |

Potential development opportunities

Henry County – Mount Pleasant

Forty-acre greenfield site suitable for manufacturing and transloading operations

Des Moines County – Burlington/West Burlington Forty-acre greenfield site suitable for manufacturing and transloading operations



Contact(s)

Robert Wingate General manager

Jonathon Wingate Marketing manager

Andrew Hoth Corporate relations

General inquiries

rwingate@bjryrail.com 319-753-6157

jwingate@bjryrail.com 319-753-6157 ext.102

hothlaw@mchsi.com 319-754-5000

bjry@lisco.com

BJRY in Iowa

| Miles of track owned/leased/serviced in lowa | 12 |
|--|----|
| Miles operated under trackage rights in Iowa | 0 |
| Employees in Iowa | 17 |

Marketing development summary

BJRY provides customers with a fully integrated approach to accessing the freight rail network for both domestic and international shipments. In addition to rail switching services, BJRY provides complete logistical solutions for the needs of our customers. BJRY can handle all or part of the rail shipment process – everything from ordering and billing cars, facilitating transloads from rail-to-truck or truck-to-rail at origin or destination, and provide support with its Class I partners as your commodity moves on the rail network.

BJRY provides this logistic support and offers transload services at each of its terminals. BJRY is able to provide to its customers custom daily reports, on-demand switching, dedicated customer support, and it has locomotives and crews stationed at each site. BJRY has experience handling most types of commodities, including lumber, paper, building materials, frozen food, liquid and dry bulk commodities, machinery, and specialty/oversize loads.

