

Bonding Education Program



Native American Development Corporation – Northern Plains Small Business Transportation Resource Center; 2929 3rd Ave North, Billings, MT 59101, Telephone (406) 259-3804

U.S. Department of Transportation Bonding Education Program (BEP)

Bettendorf, Iowa Oct. 24th – 26th, 2016

The U.S. Department of Transportation's Bonding Education Program (BEP) is a free program tailored to **small minority, woman and veteran owned businesses competing for construction-related contracts**. This class will consist of a comprehensive set of sessions designed to address what a business needs to do to become bond-ready, and a one-on-one session with surety bonding professionals who help businesses become bonded.

In addition to information about bonding, attendees will learn about:

- Business Plans
- Marketing
- Construction Accounting
- Estimating
- Bidding
- Project Management
- Dispute Resolution
- Banking Relationships
- Contract Negotiation
- Short Term Lending Programs

The sessions will take place October 24th & 25th from 8:30 a.m.– 4:30 p.m. and October 26th from 8:30 a.m. to noon, and will be held at the Scott County Extension Building, 875 Tanglefoot Lane, Bettendorf, Iowa.

Participants should meet the following qualifications:

- Existing in business for at least (2) consecutive years
- Suggested revenue of about \$250,000 annually
- Have a minimum of (2) full time employees (including owner)
- Past performance in construction industry
- Pursuing transportation-related contracts
- Interested in satisfying credit, capacity and character evaluations in consultation with a surety representative
- Have one of the following certifications/designations:
 - Small Businesses – Disadvantaged Business Enterprise (DBE)
 - HubZone
 - Disabled Veteran Owned Business
 - Veteran Owned Small Business
 - Women Owned Small Business
 - 8(a)

*Consultants, developers and engineering firms are not eligible for the program

For registration information, contact Gordon Jackson (gjackson@nadc-nabn.org), telephone (406) 259-3804; Hector Torres-Cacho (Hector.Torres-Cacho@dot.iowa.gov), telephone (515) 239-1833 or Jacki Reyes (jreyes@ihccbusiness.net), telephone (312) 425-9500.